

# CONTINUING ED. OPPORTUNITIES

Thank you for attending the Land Brokerage class! This course marks an important first step toward earning your Certified Land Consultant (CLC) designation. Pioneer Title is thrilled to support you in achieving this prestigious designation. Below, you'll find the remaining courses needed to complete your designation requirements. Simply scan the QR codes to register and continue your path to success!



### MASTERING LAND DEVELOPMENT (E1307) • 6 CREDITS JAN 22ND @ 9:00 AM • 3:00 PM MDT •\$139

An advanced curriculum in land development valuation structured to introduce methodologies in identifying residual land value, development construction cost for city lots, and acreage subdivisions. An in-depth discussion of the development proces...



To register for this course, visit pioneertitleco.com/calendar or scan the QR code with your smartphone's camera app.



## LAND DEVELOPMENT & VALUATION (E0687) • 16 CREDITS JAN 29TH & 30TH @ 8:00 AM - 5:00 PM MDT •\$279

Students will participate in land valuation analysis, development valuation for a profitable subdivision, Green and sustainable development and site selection. The course material provides a hands on approach in the design, cost, expense and logistics of development...



To register for this course, visit pioneertitleco.com/calendar or scan the QR code with your smartphone's camera app.



#### INVESTING IN LAND & VALUATION (E0853) • 16 CREDITS FEB 5TH & 6TH @ 8:00 AM - 5:00 PM MDT •\$279

Students will participate in land valuation analysis of transitional land, farm and ranch land, timber and small parcels. Upon completion of the course students will be familiar with: methods of establishing market value from farming operations...



To register for this course, visit pioneertitleco.com/calendar or scan the QR code with your smartphone's camera app.



#### LAND ANALYSIS (E1695) • 7 CREDITS FEB 19 @ 9:00 AM • 5:00 PM MDT •\$149

Land valuation workshop with simulation case studies to discover the market value of land, highest and best use analysis based on capital market expectations. A detailed look at acreage parcels, using dissimilar properties as comparable sales in residential...



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