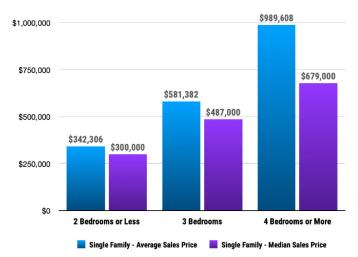


KOOTENAI MARKET SNAPSHOT for APRIL 2024



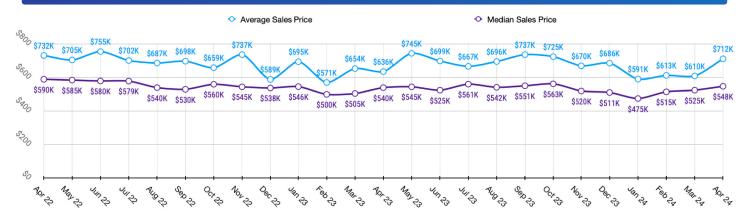




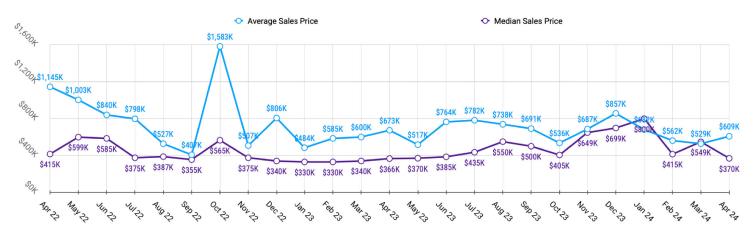
Sales Data • Condo Unit Sales



Historical Sales Data • Single Family Unit Sales



Historical Sales Data • Condo Unit Sales

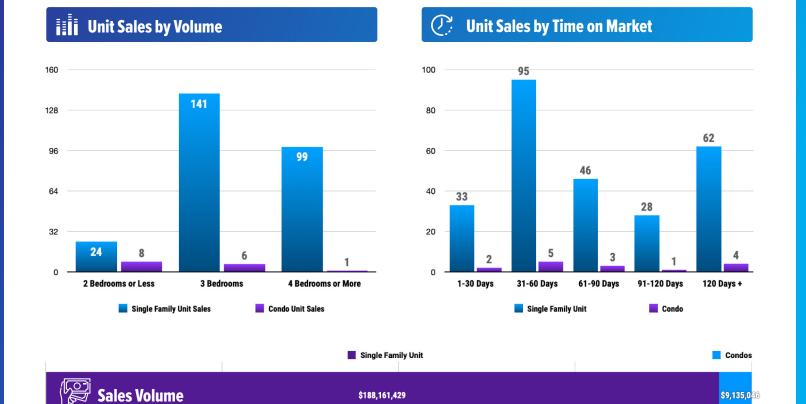




KOOTENAI MARKET SNAPSHOT for APRIL 2024

\$147,972,356

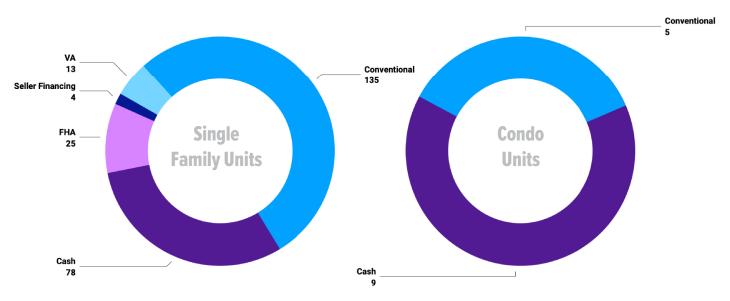
\$197,296,475



Dit Sales by Top Five Financing Types

\$49,324,119

\$0



\$98,648,238



PRICE RANGE REPORT

KOOTENAI COUNTY - APRIL 2024

| | Single Family Unit Sales Number of Bedrooms | | | Condominium Unit Sales Number of Bedrooms | | | | Active Listings | | Sales Pending | | |
|-------------------------|--|---------|-----------|--|-----------|---------|-----------|-----------------|------------------|---------------|------------------|------|
| ice Class | 2 or less | 3 | 4 or more | Total | 2 or less | 3 | 4 or more | Total | Single Family | Condos | Single Family | Cond |
| -\$99,999.99 | 3 | 1 | | 4 | | | | 0 | 12 | | 7 | |
| 00,000-\$149,999.99 | 6 | 6 | | 12 | | | | 0 | 14 | | 4 | |
| 50,000-\$149,999.99 | 1 | 2 | | 3 | | | | 0 | 16 | | 9 | |
| 00,000-\$199,999.99 | 1 | 1 | | 2 | | | | 0 | 7 | | 9 | |
| 50,000-\$299,999.99 | | 1 | | 0 | | 1 | | 1 | 7 | 6 | 1 | |
| 00,000-\$349,999.99 | 2 | 2 | | 4 | 2 | 1 | | 3 | 4 | 5 | 6 | |
| 50,000-\$399,999.99 | 1 | 10 | 3 | 14 | 2 | 2 | | 4 | 19 | 9 | 28 | |
| 00,000-\$449,999.99 | 2 | 27 | 6 | 35 | | 2 | | 1 | 34 | 13 | 92 | |
| | | | | | 1 | | | | | | | |
| 50,000-\$499,999.99 | 3 | 24 | 8 | 35 | | | | 0 | 62 | 7 | 78 | |
| 00,000-\$549,999.99 | 1 | 17 | 9 | 27 | | | | 0 | 48 | 6 | 66 | |
| 50,000-\$599,999.99 | 1 | 7 | 14 | 22 | 2 | | | 2 | 68 | 2 | 46 | |
| 00,000-\$649,999.99 | | 12 | 3 | 15 | | | | 0 | 50 | 7 | 37 | |
| 50,000-\$699,999.99 | | 5 | 7 | 12 | | | | 0 | 37 | 5 | 34 | |
| 00,000-\$749,999.99 | 1 | 4 | 8 | 13 | | | | 0 | 22 | 8 | 29 | |
| 50,000-\$799,999.99 | | 1 | 4 | 5 | | | | 0 | 19 | 4 | 23 | |
| 00,000-\$849,999.99 | | 3 | 6 | 9 | | | | 0 | 17 | 6 | 11 | |
| 50,000-\$899,999.99 | | 4 | 6 | 10 | | | | 0 | 32 | 4 | 15 | |
| 00,000-\$949,999.99 | 1 | 3 | 3 | 7 | 1 | | | 1 | 19 | 2 | 11 | |
| 50,000-\$999,999.99 | 1 | | 1 | 2 | | | | 0 | 22 | 6 | 14 | |
| ,000,000-\$1,099,999.99 | | 3 | 1 | 4 | | | 1 | 1 | 18 | 2 | 10 | |
| ,100,000-\$1,199,999.99 | | 1 | 3 | 4 | | | | 0 | 18 | 1 | 7 | |
| ,200,000-\$1,299,999.99 | | | 4 | 4 | | 1 | | 1 | 23 | 4 | 11 | |
| ,300,000-\$1,399,999.99 | | 3 | 1 | 4 | | | | 0 | 22 | | 5 | |
| ,400,000-\$1,499,999.99 | | 1 | 2 | 3 | | | | 0 | 13 | 1 | 3 | |
| ,500,000-\$1,599,999.99 | | 1 | 1 | 2 | | 1 | | 1 | 9 | | 1 | |
| ,600,000-\$1,699,999.99 | | 1 | 2 | 3 | | | | 0 | 12 | 2 | 4 | |
| ,700,000-\$1,799,999.99 | | | 1 | 1 | | | | 0 | 11 | 1 | 4 | |
| ,800,000-\$1,899,999.99 | | | 1 | 1 | | | | 0 | 4 | 3 | | |
| ,900,000-\$1,999,999.99 | | 1 | | 1 | | | | 0 | 8 | 4 | 1 | |
| ,000,000-\$2,249,999.99 | | | 1 | 1 | | | | 0 | 15 | 2 | 4 | |
| ,250,000-\$2,499,999.99 | | 1 | | 1 | | | | 0 | 13 | 7 | 2 | |
| ,500,000-\$2,749,999.99 | | | | 0 | | | | 0 | 7 | | 1 | |
| ,750,000-\$2,999,999.99 | | | | 0 | | | | 0 | 8 | | | |
| ,000,000-\$3,249,999.99 | | | 1 | 1 | | | | 0 | 2 | | | |
| ,250,000-\$3,499,999.99 | | | 1 | 1 | | | | 0 | 3 | | | |
| ,500,000-\$3,749,999.99 | | | | 0 | | | | 0 | 5 | 1 | | |
| ,750,000-\$3,999,999.99 | | | | 0 | | | | 0 | 8 | 1 | | |
| ,000,000-\$4,249,999.99 | | | | 0 | | | | 0 | 2 | • | | |
| ,250,000-\$4,499,999.99 | | | | 0 | | | | 0 | 4 | | | |
| ,500,000-\$4,749,999.99 | | | | 0 | | | | 0 | 1 | | | |
| ,750,000-\$4,999,999.99 | | | | 0 | | | | 0 | 3 | 2 | | |
| ,000,000-\$4,999,999.99 | | | 2 | 2 | | | | 0 | 30 | 4 | | |
| *Totals*** | 24 | 141 | 99 | 264 | 8 | 6 | 1 | 15 | 748 | 125 | 564 | |
| *Average*** | 342,306 | 581,382 | 989,608 | 712,733 | 485,812 | 705,000 | 1,018,546 | 609,003 | 1,272,416 1 | | 640,326 1 | |
| *Median*** | 300,000 | 487,000 | 679,000 | 547,918 | 355,000 | 360,000 | 1,018,546 | 370,000 | 699,000 | | 2,150,000 1 | |







PRICE RANGE REPORT

KOOTENAI COUNTY - APRIL 2024

| Property Type | Volume | Median Sold Price | ι |
|----------------------|-------------|--------------------------|---|
| Residential | 188,161,429 | 547,918 | |
| Condo | 9,135,046 | 370,000 | (|
| All | 197,296,475 | 545,000 | 1 |

| Unit Sales by Financing Type | | | | | | |
|------------------------------|-------|-------|--|--|--|--|
| S | -Res- | -Cnd- | | | | |
| Conventional Loan | 135 | 5 | | | | |
| 1031 Exchange | 4 | 0 | | | | |
| Adjustable Rate MTGE | 0 | 0 | | | | |
| Auction | 0 | 0 | | | | |
| Cash | 78 | 9 | | | | |
| Farm Home | 0 | 0 | | | | |
| FHA | 25 | 0 | | | | |
| FHA 203(k) | 0 | 0 | | | | |
| HomePath | 0 | 0 | | | | |
| Idaho Housing Agency | 0 | 0 | | | | |
| Lease Option | 0 | 0 | | | | |
| Nehemiah | 0 | 0 | | | | |
| RD | 0 | 0 | | | | |
| Rehab Loan | 0 | 0 | | | | |
| Select One | 0 | 0 | | | | |
| Seller Financing | 4 | 0 | | | | |
| Small Business Admin | 0 | 0 | | | | |
| Trade | 0 | 0 | | | | |
| Unknown | 5 | 1 | | | | |
| Vets Adm | 13 | 0 | | | | |
| Total Sales | 264 | 15 | | | | |

| Unit Sales by Time on Market | | |
|-------------------------------------|-------|--------|
| | -Res- | -Cond- |
| 1-30 Days | 33 | 2 |
| 31-60 Days | 95 | 5 |
| 61-90 Days | 46 | 3 |
| 91-120 Days | 28 | 1 |
| More Than 120 Days | 62 | 4 |
| Total Sales | 264 | 15 |



