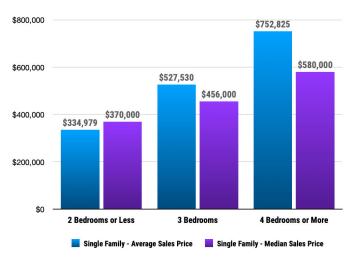


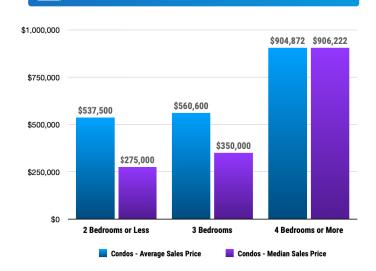
KOOTENAI MARKET SNAPSHOT for JANUARY 2024



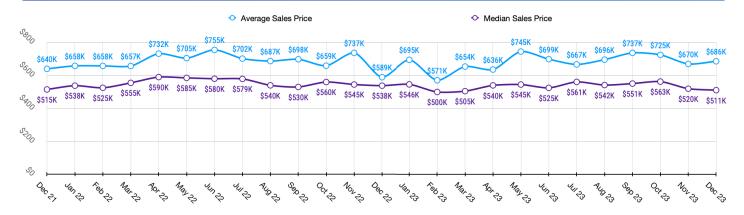




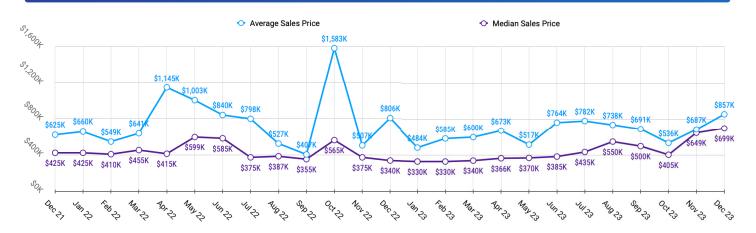
Sales Data • Condo Unit Sales



Historical Sales Data • Single Family Unit Sales

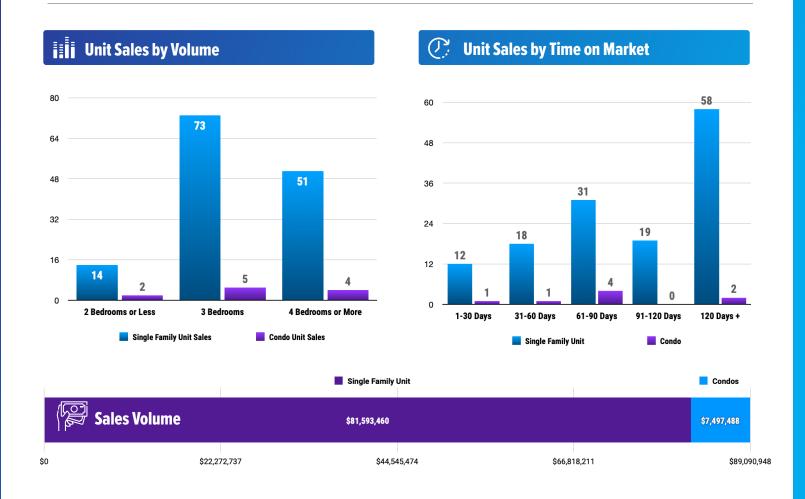


Historical Sales Data • Condo Unit Sales

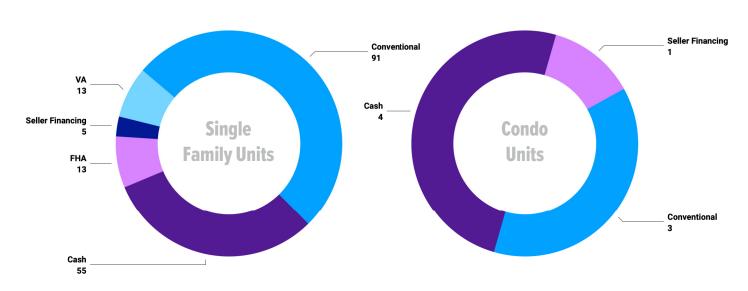




KOOTENAI MARKET SNAPSHOT for JANUARY 2024



Unit Sales by Top Five Financing Types





PRICE RANGE REPORT

KOOTENAI COUNTY - JANUARY 2024

	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms				Active Listings		Sales Pending	
Price Class	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condos
\$0-\$99,999.99	2	2		4				0	6		4	
\$100,000-\$149,999.99	1	2		3				0	17		4	
\$150,000-\$199,999.99		1		1				0	16		3	
\$200,000-\$249,999.99	1	2		3				0	10		1	1
\$250,000-\$299,999.99				0	1	1		2	7	2	3	
\$300,000-\$349,999.99	1	6	1	8	_	_		0	6	3	3	2
\$350,000-\$399,999.99	4	7	1	12		2		2	18	8	36	4
\$400,000-\$449,999.99	3	14	7	24				0	36	10	60	2
\$450,000-\$499,999.99		11	6	17				0	58	2	43	1
\$500,000-\$549,999.99	1	8	8	17		1		1	50	7	38	2
\$550,000-\$599,999.99	-	3	4	7		_		0	46	2	29	2
\$600,000-\$649,999.99	1	1	3	5				0	37	1	16	1
\$650,000-\$699,999.99		4	3	7				0	35	4	23	-
\$700,000-\$749,999.99		2	1	3				0	24	3	20	
\$750,000-\$799,999.99		2	2	4				0	16	4	13	
\$800,000-\$849,999.99		1	2	3	1		1	2	11	4	11	1
\$850,000-\$899,999.99		-	2	0	-		-	0	25	2	9	1
\$900,000-\$949,999.99			1	1			2	2	7	1	3	_
\$950,000-\$999,999.99		2	1	2			2	0	14	2	7	1
\$1,000,000-\$1,099,999.99		2	3	5			1	1	9	1	7	
\$1,100,000-\$1,199,999.99		2	2	2			1	0	10	4	2	
			1	1		1		1	8	3	4	
\$1,200,000-\$1,299,999.99 \$1,300,000-\$1,399,999.99			2	2		1		0	11	1	5	
\$1,400,000-\$1,499,999.99		2	2	2				0	6	1	3	
		2		0						2	2	,
\$1,500,000-\$1,599,999.99 \$1,600,000-\$1,699,999.99				0				0	4 5	1	1	2
		1	2	3						_	2	
\$1,700,000-\$1,799,999.99		1						0	10	1		1
\$1,800,000-\$1,899,999.99			1	1				0	5	1	2	1
\$1,900,000-\$1,999,999.99			1	1				0	5	5		_
\$2,000,000-\$2,249,999.99				0				0	9	2	1	5
\$2,250,000-\$2,499,999.99				0				0	2	7	1	7
\$2,500,000-\$2,749,999.99				0				0	6			3
\$2,750,000-\$2,999,999.99				0				0	3			
\$3,000,000-\$3,249,999.99				0				0	3		1	
\$3,250,000-\$3,499,999.99				0				0	2		2	
\$3,500,000-\$3,749,999.99				0				0	2			
\$3,750,000-\$3,999,999.99				0				0	4	1		2
\$4,000,000-\$4,249,999.99				0				0	1			
\$4,250,000-\$4,499,999.99				0				0	3			
\$4,500,000-\$4,749,999.99				0				0				
\$4,750,000-\$4,999,999.99				0				0	2	1		
\$5,000,000 and over				0				0	13			
Totals	14	73	51	138	2	5	4	11	562	86	359	39
Average	334,979	527,530	752,825	591,257	537,500	560,600	904,872	681,590	1,043,977		-	
Median	370,000	456,000	580,000	475,000	275,000	350,000	906,222	800,000	625,000	750,000	599,000	975,000









PRICE RANGE REPORT

KOOTENAI COUNTY - JANUARY 2024

Property Type	Volume	Median Sold Price
Residential	81,593,460	475,000
Condo	7,497,488	800,000
All	89,090,948	483,000

Unit Sales by Financing Type					
	-Res-	-Cnd-			
Conventional Loan	63	6			
1031 Exchange	1	1			
Adjustable Rate MTGE	0	0			
Auction	0	0			
Cash	53	2			
Farm Home	0	0			
FHA	8	1			
FHA 203(k)	0	0			
HomePath	0	0			
Idaho Housing Agency	0	0			
Lease Option	0	0			
Nehemiah	0	0			
RD	1	0			
Rehab Loan	0	0			
Select One	0	0			
Seller Financing	2	1			
Small Business Admin	0	0			
Trade	0	0			
Unknown	2	0			
Vets Adm	8	0			
Total Sales	138	11			

Unit Sales by Time on Market		
	-Res-	-Cond-
1-30 Days	12	1
31-60 Days	18	
61-90 Days	31	2
91-120 Days	19	3
More Than 120 Days	58	5
Total Sales	138	11





