

KOOTENAI MARKET SNAPSHOT for DECEMBER 2023

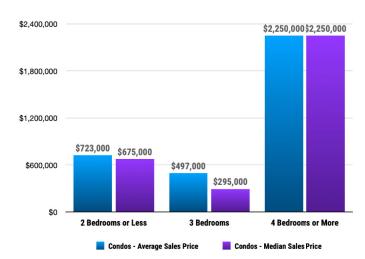


Sales Data • Single Family Unit Sales

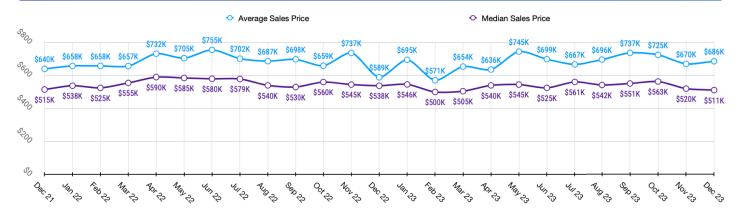




Sales Data • Condo Unit Sales

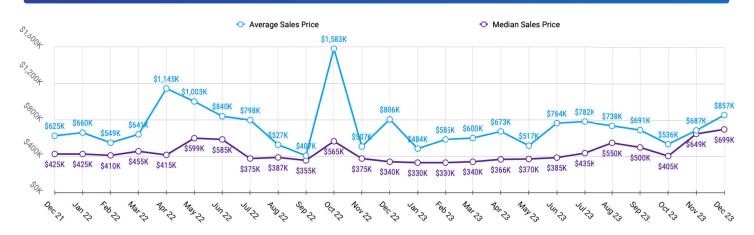


Historical Sales Data • Single Family Unit Sales



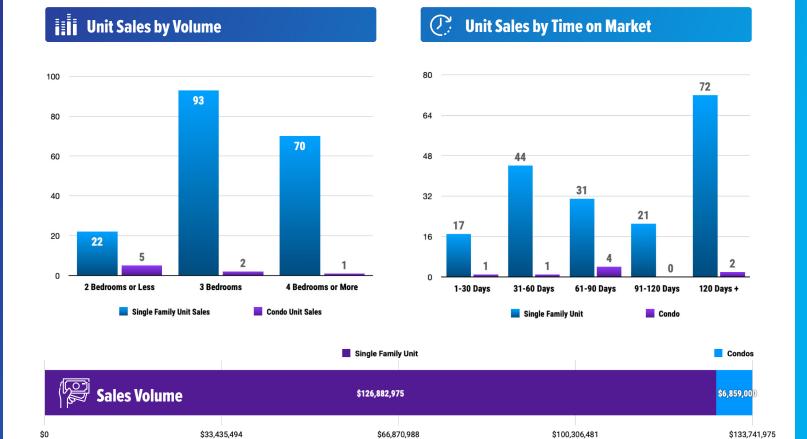
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Historical Sales Data • Condo Unit Sales

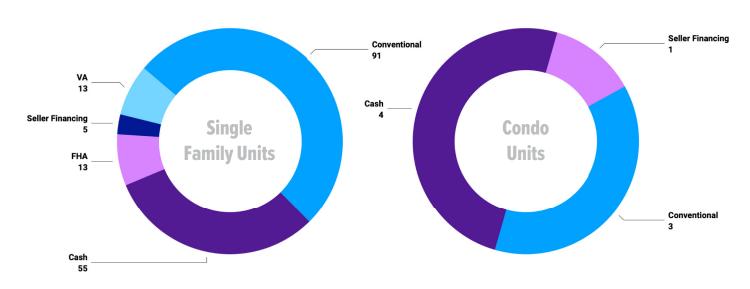




KOOTENAI MARKET SNAPSHOT for DECEMBER 2023



Example 2 Unit Sales by Top Five Financing Types





PRICE RANGE REPORT

KOOTENAI COUNTY - DECEMBER 2023

	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms			Active Listings		Sales Pending		
rice Class	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condo
0-\$99,999.99	4	2		6				0	9		1	
100,000-\$149,999.99	2	1		3				0	16		3	
150,000-\$199,999.99				0				0	14		3	
200,000-\$249,999.99	3	1		4				0	8	1	1	
250,000-\$299,999.99	2	2		4		1		1	5	2		
300,000-\$349,999.99	1	2		3				0	9	2	5	
350,000-\$399,999.99	5	16	3	24				0	20	7	35	
400,000-\$449,999.99	1	18	7	26	1			1	41	10	53	
450,000-\$499,999.99	1	11	7	19				0	60	2	32	
500,000-\$549,999.99	_	8	4	12				0	42	3	32	
550,000-\$599,999.99		7	8	15				0	43	3	20	
600,000-\$649,999.99	1	3	4	8				0	36	1	11	
650,000-\$699,999.99	•	5	10	15	1	1		2	36	3	12	
700,000-\$749,999.99		2	3	5	1			1	21	3	16	
750,000-\$799,999.99		4	4	8	-			0	17	6	10	
800,000-\$849,999.99	1	2	3	6				0	13	5	7	
850,000-\$899,999.99	1	2	3	5	1			1	15	2	7	
900,000-\$949,999.99		2	3	0	1			0	10	3	4	
950,000-\$949,999.99		3	3	6	1			1	13	2	4	
		3	3	0	1			0	13	2	8	
1,000,000-\$1,099,999.99			2	3				0	11	3	3	
1,100,000-\$1,199,999.99		1	1	2				0	6	4	3	
1,200,000-\$1,299,999.99		1	1	0				0	11	1	5	
1,300,000-\$1,399,999.99			1	1				0	7	1	3	
1,400,000-\$1,499,999.99	1	1	1								3	
1,500,000-\$1,599,999.99	1	1	2	2				0	6 6	2 1	1	
1,600,000-\$1,699,999.99											3	
1,700,000-\$1,799,999.99			1	1				0	12	1		
1,800,000-\$1,899,999.99				0				0	2	1	2	
1,900,000-\$1,999,999.99				0				0	9	3	2	
2,000,000-\$2,249,999.99				0				0	8		1	
2,250,000-\$2,499,999.99				0			1	1	5	6		
2,500,000-\$2,749,999.99				0				0	4			
2,750,000-\$2,999,999.99			1	1				0	5			
3,000,000-\$3,249,999.99				0				0	3		1	
3,250,000-\$3,499,999.99				0				0	2		2	
3,500,000-\$3,749,999.99				0				0	2		1	
3,750,000-\$3,999,999.99				0				0	3	1		
4,000,000-\$4,249,999.99				0				0	1			
4,250,000-\$4,499,999.99		1		1				0	4			
4,500,000-\$4,749,999.99			1	1				0	1			
4,750,000-\$4,999,999.99				0				0	3	3		
5,000,000 and over			2	2				0	18	2	1	
Totals*	22	93	70	185	5	2	1	8	570	89	292	4
Average*	361,735	570,831	940,536	685,854	723,000	497,000	2,250,000	857,375	1,110,105 1	,239,064	585,499 1	,554,08
Median*	295,000	470,611	654,500	511,000	675,000	295,000	2,250,000	699,000	628,724	800,000	957,140 3	,854,80









PRICE RANGE REPORT

KUULENVI CUIINTA - DECEMBED 3033

Property Type	Volume	Median Sold Price	Unit Sales by Financing	Туре
Residential	126,882,975	511,000		-Res-
Condo	6,859,000	699,000	Conventional Loan	91
ΔII	133 741 975	519 960	1031 Eychange	4

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	-Res-	-Cnd-
Conventional Loan	91	3
1031 Exchange	4	0
Adjustable Rate MTGE	0	0
Auction	0	0
Cash	55	4
Farm Home	0	0
FHA	13	0
FHA 203(k)	0	0
HomePath	0	0
Idaho Housing Agency	0	0
Lease Option	0	0
Nehemiah	0	0
RD	0	0
Rehab Loan	0	0
Select One	0	0
Seller Financing	5	1
Small Business Admin	0	0
Trade	0	0
Unknown	4	0
Vets Adm	13	0
Total Sales	185	8

Unit Sales by Time on Market		
	-Res-	-Cond-
1-30 Days	17	1
31-60 Days	44	1
61-90 Days	31	4
91-120 Days	21	
More Than 120 Days	72	2
Total Sales	185	8





