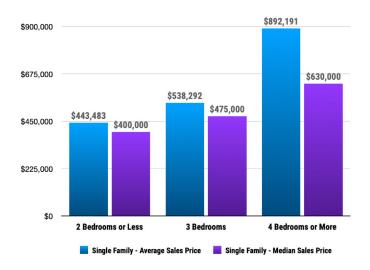


KOOTENAI MARKET SNAPSHOT for **NOVEMBER 2023**



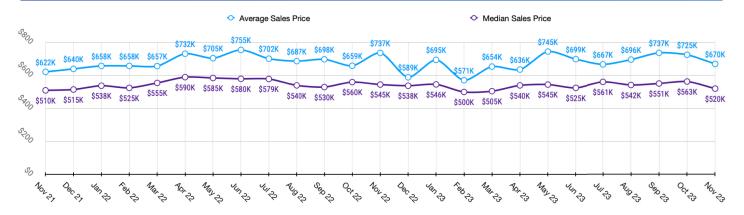




Sales Data • Condo Unit Sales



Historical Sales Data • Single Family Unit Sales



Historical Sales Data • Condo Unit Sales

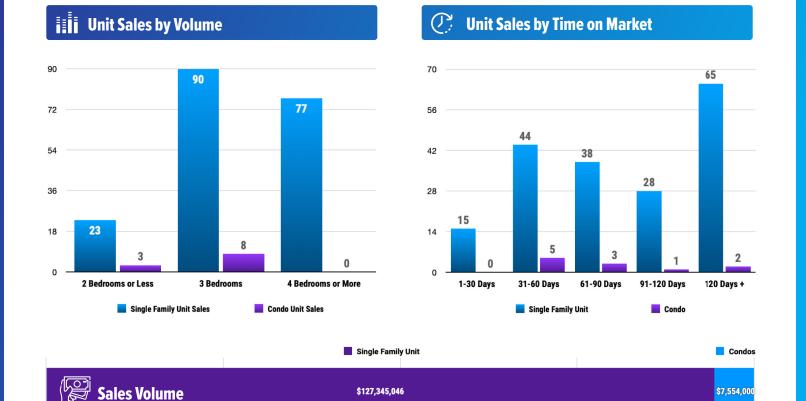




KOOTENAI MARKET SNAPSHOT for NOVEMBER 2023

\$101,174,285

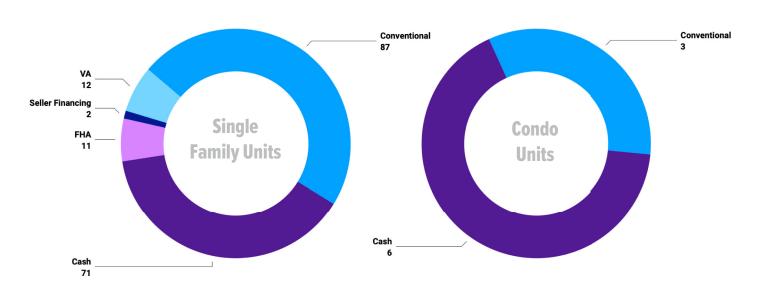
\$134,899,046



\$67,449,523

Duit Sales by Top Five Financing Types

\$33,724,762





PRICE RANGE REPORT

KOOTENAI COUNTY - NOVEMBER 2023

	Single Family Unit Sales Number of Bedrooms			Condominium Unit Sales Number of Bedrooms			Active Listings		Sales Pending			
Price Class	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condos
\$0-\$99,999.99	3	1		4				0	10		5	
\$100,000-\$149,999.99	1	4		5				0	16		4	
\$150,000-\$199,999.99	1	1	2	4				0	14		1	
\$200,000-\$249,999.99	2	1		3				0	9	1	3	
\$250,000-\$299,999.99	1	2		3	1			1	9	2	3	
\$300,000-\$349,999.99	2	2		4				0	10	2	6	1
\$350,000-\$399,999.99	1	7	1	9		1		1	40	6	41	
\$400,000-\$449,999.99	2	20	9	31		1		1	52	10	62	2
\$450,000-\$499,999.99	2	12	5	19				0	78	2	48	1
\$500,000-\$549,999.99	3	12	9	24				0	60	7	28	2
\$550,000-\$599,999.99	1	8	6	15	1	1		2	65	2	29	2
\$600,000-\$649,999.99	2	4	7	13		1		1	40	3	15	
\$650,000-\$699,999.99		6	6	12				0	52	3	24	
\$700,000-\$749,999.99		1	7	8	1			1	33	4	14	3
\$750,000-\$799,999.99		2	1	3		2		2	36	7	13	
\$800,000-\$849,999.99			2	2				0	19	3	12	2
\$850,000-\$899,999.99		1	4	5		1		1	27	2	16	2
\$900,000-\$949,999.99			3	3				0	12	3	5	3
\$950,000-\$999,999.99			1	1				0	18	1	5	2
\$1,000,000-\$1,099,999.99			2	2				0	15	3	8	3
\$1,100,000-\$1,199,999.99			3	3				0	19	5	5	1
\$1,200,000-\$1,299,999.99		1	1	2				0	12	4	6	2
\$1,300,000-\$1,399,999.99		2	1	3				0	15	2	3	
\$1,400,000-\$1,499,999.99	2		1	3				0	9	1	4	
\$1,500,000-\$1,599,999.99		1		1		1		1	7	2	3	2
\$1,600,000-\$1,699,999.99				0				0	9	1	3	
\$1,700,000-\$1,799,999.99		1	1	2				0	14	1	2	1
\$1,800,000-\$1,899,999.99		1		1				0	4	1	1	1
\$1,900,000-\$1,999,999.99			1	1				0	11	2	2	
\$2,000,000-\$2,249,999.99				0				0	10	5		5
\$2,250,000-\$2,499,999.99				0				0	11	5		8
\$2,500,000-\$2,749,999.99				0				0	6	1		3
\$2,750,000-\$2,999,999.99				0				0	6		1	
\$3,000,000-\$3,249,999.99				0				0	3		2	
\$3,250,000-\$3,499,999.99				0				0	4			
\$3,500,000-\$3,749,999.99				0				0	3		1	
\$3,750,000-\$3,999,999.99				0				0	6	1		2
\$4,000,000-\$4,249,999.99			3	3				0	1			
\$4,250,000-\$4,499,999.99				0				0	5		1	
\$4,500,000-\$4,749,999.99				0				0				
\$4,750,000-\$4,999,999.99				0				0	4	3		
\$5,000,000 and over			1	1				0	22	2	2	
Totals	23	90	77	190	3	8	0	11	796	97	378	48
Average	443,483	538,292	892,191	670,237	516,667	750,500	0	686,727	1,116,312	1,224,399		
Median	400,000	475,000	630,000	519,900	575,000	649,000	0	649,000	649,000	795,000		498,000









PRICE RANGE REPORT

KOOTENAI COUNTY - NOVEMBER 2023

Property Type	Volume	Median Sold Price
Residential	127,345,046	519,900
Condo	7,554,000	649,000
All	134,899,046	523,900

Unit Sales by Financing Type			
	-Res-	-Cnd-	
Conventional Loan	87	3	
1031 Exchange	1	0	
Adjustable Rate MTGE	0	1	
Auction	0	0	
Cash	71	6	
Farm Home	0	0	
FHA	11	0	
FHA 203(k)	0	0	
HomePath	0	0	
Idaho Housing Agency	0	0	
Lease Option	0	0	
Nehemiah	0	0	
RD	1	0	
Rehab Loan	0	0	
Select One	0	0	
Seller Financing	2	0	
Small Business Admin	0	0	
Trade	0	0	
Unknown	5	1	
Vets Adm	12	0	
Total Sales	190	11	

Unit Sales	by Time on Ma	arket		
			-Res-	-Cond-
	1-30	Days	15	
	31-60	Days	44	5
	61-90	Days	38	3
	91-120	Days	28	1
	More Than 120	Days	65	2
Total Sales			190	11





