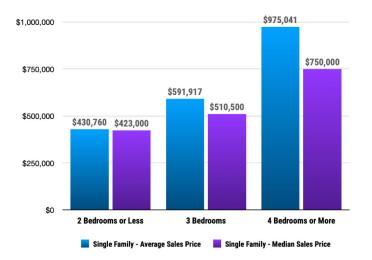
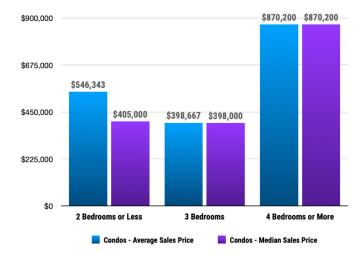


KOOTENAI MARKET SNAPSHOT for OCTOBER 2023



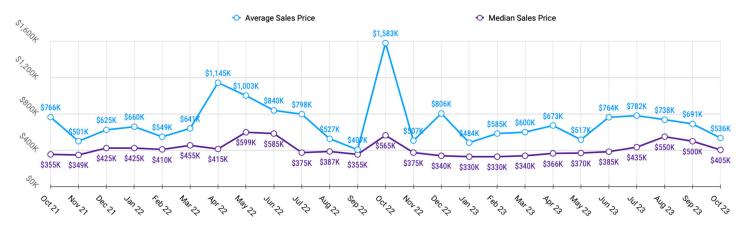
Sales Data • Single Family Unit Sales



📄 Sales Data • Condo Unit Sales

💼 Historical Sales Data • Single Family Unit Sales

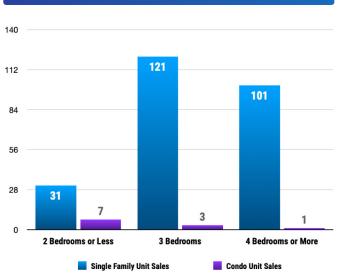




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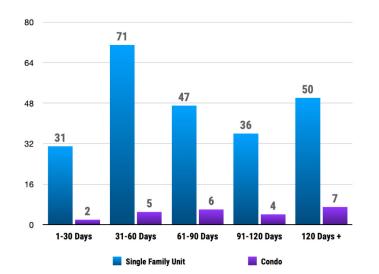


KOOTENAI MARKET SNAPSHOT for OCTOBER 2023



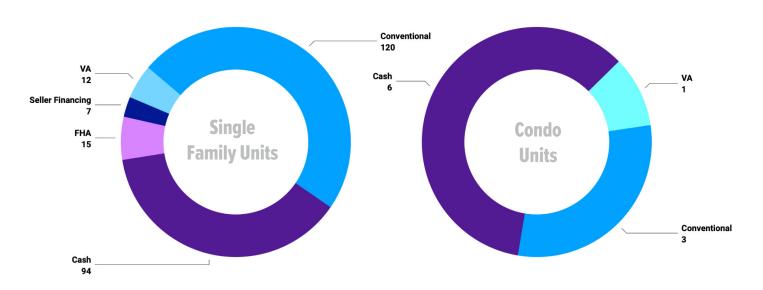
Unit Sales by Volume

🕐 Unit Sales by Time on Market



Sales Volume \$183,454,592 \$5,890,300 \$0 \$47,336,298 \$94,672,596 \$142,008,894 \$189,345,192 Single Family Unit Condos

💼 Unit Sales by Top Five Financing Types



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PRICE RANGE REPORT

KOOTENAI COUNTY – OCTOBER 2023

Price Class	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms				Active Listings		Sales Pending	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condo
\$0-\$99,999.99	3	2		5				0	13		2	
\$100,000-\$149,999.99	2	1		3				0	16		5	
\$150,000-\$199,999.99	3	2		5				0	13		4	
\$200,000-\$249,999.99	1	3		4				0	12	1	1	
\$250,000-\$299,999.99		1		1	1			1	8	3	8	:
\$300,000-\$349,999.99	2	3	1	6	1			1	7	3	7	
\$350,000-\$399,999.99	4	13	4	21	1	2		3	40	7	27	:
\$400,000-\$449,999.99	2	17	2	21	1	1		2	60	11	64	
\$450,000-\$499,999.99	2	15	13	30				0	88	2	48	:
\$500,000-\$549,999.99	2	15	5	22				0	62	7	39	:
\$550,000-\$599,999.99	1	7	11	19				0	79	1	28	:
\$600,000-\$649,999.99	3	11	5	19				0	49	2	20	
\$650,000-\$699,999.99	2	3	3	8	2			2	54	2	19	:
\$700,000-\$749,999.99		4	5	9				0	33	2	14	4
\$750,000-\$799,999.99		3	8	11				0	40	7	16	:
\$800,000-\$849,999.99	3	3	4	10				0	21	2	11	:
\$850,000-\$899,999.99		3	6	9			1	1	36	2	14	
\$900,000-\$949,999.99	1	2	2	5			_	0	10	2	6	4
\$950,000-\$999,999.99	_	3	1	4				0	19	1	5	:
\$1,000,000-\$1,099,999.99		2	- 6	8				0	16	2	7	
\$1,100,000-\$1,199,999.99		-	3	3	1			1	23	- 6	7	
\$1,200,000-\$1,299,999.99		1	7	8	-			0	19	4	8	:
\$1,300,000-\$1,399,999.99		1		1				0	18	2	5	
\$1,400,000-\$1,499,999.99		- 1	3	- 4				0	10	1	3	
\$1,500,000-\$1,599,999.99		3	2	5				0	4	1	3	:
\$1,600,000-\$1,699,999.99		2	2	4				0	10	2	5	
\$1,700,000-\$1,799,999.99		-	1	1				0	16	1	4	:
\$1,800,000-\$1,899,999.99			2	2				0	5	2	-	
\$1,900,000-\$1,999,999.99			2	0				0	12	2	4	
\$2,000,000-\$2,249,999.99			1	1				0	11	4	-	!
\$2,250,000-\$2,499,999.99			1	1				0	13	6	1	
\$2,500,000-\$2,749,999.99			-	0				0	7	1	1	
\$2,750,000-\$2,999,999.99				0				0	6	-	1	
\$3,000,000-\$3,249,999.99				0				0	3		2	
\$3,250,000-\$3,499,999.99				0				0	6		2	
\$3,500,000-\$3,749,999.99				0				0	3		1	
\$3,750,000-\$3,999,999.99				0				0	7	2	1	
\$4,000,000-\$4,249,999.99			1	1				0	1	2	1	•
\$4,250,000-\$4,499,999.99			1	0				0	5		1	
				0				0	5		1	
\$4,500,000-\$4,749,999.99										2		
\$4,750,000-\$4,999,999.99			1	1				0	4	3	2	
\$5,000,000 and over	24	124		1	-	2		0	29	2	3	-
Totals ***Average***	31	121	101	253	7	3	1	11	888	96	390	5!
Average	430,760	591,917	975,041	725,117	546,343	398,667	870,200	535,509	1,164,918	1.263.225	/24.260	1.307.630



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PRICE RANGE REPORT

KOOTENAI COUNTY – OCTOBER 2023

Property Type	Volume	Median Sold Price	Unit Sales by Financing	Туре		Unit Sales by Time on Market		
Residential	183,454,592	563,000		-Res-	-Cnd-		-Res-	-Cond-
Condo	5,890,600	405,000	Conventional Loan	120	3	1-30 Days	32	1
All	189,345,192	560,000	1031 Exchange	1	0	31-60 Days	63	
			Adjustable Rate MTGE	0	0	61-90 Days	52	1
			Auction	0	0	91-120 Days	33	1
			Cash	94	6	More Than 120 Days	73	
			Farm Home	0	0	Total Sales	253	11
			FHA	15	0			
			FHA 203(k)	0	0			
			HomePath	0	0			
			Idaho Housing Agency	1	1			
			Lease Option	0	0			
			Nehemiah	0	0			
			RD	0	0			
			Rehab Loan	0	0			
			Select One	0	0			
			Seller Financing	7	0			
			Small Business Admin	0	0			
			Trade	0	0			
			Unknown	3	0			
			Vets Adm	12	1			
			Total Sales	253	11			



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