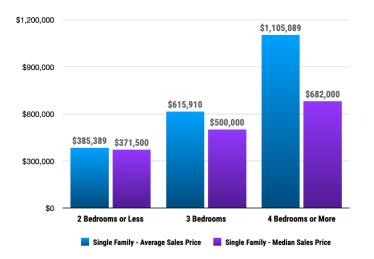


KOOTENAI MARKET SNAPSHOT for SEPTEMBER 2023



Sales Data • Single Family Unit Sales

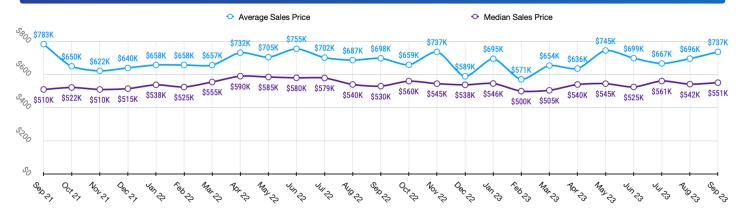


📕 Condos - Median Sales Price

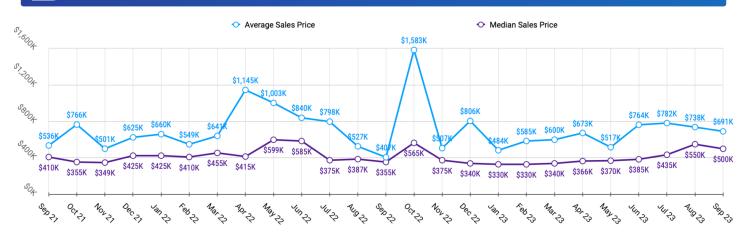
📳 Sales Data • Condo Unit Sales

Condos - Average Sales Price

🔐 Historical Sales Data • Single Family Unit Sales



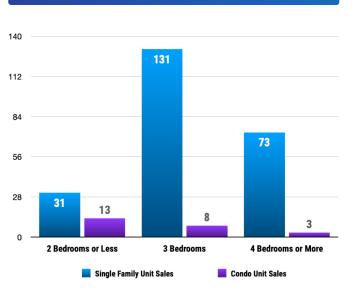
🖶 🛛 Historical Sales Data • Condo Unit Sales



Pioneer Title Company offers no guarantees, expressed or implied, with regard to this data. This market snapshot and/or the underlying data should not be used as a substitute for legal, real estate, or other professional advice.

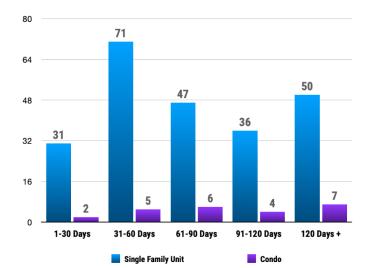


KOOTENAI MARKET SNAPSHOT for SEPTEMBER 2023



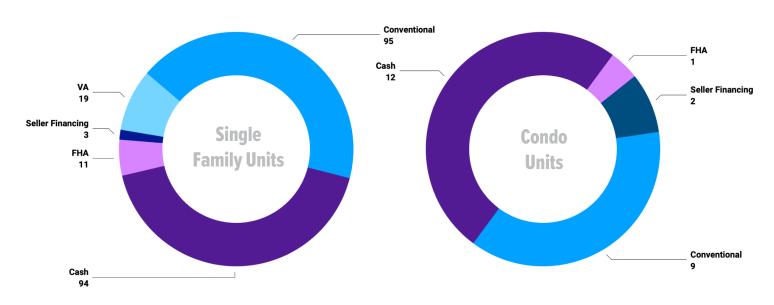
Unit Sales by Volume





Sales Volume \$173,302,746 \$16,572,255 \$0 \$47,468,750 \$94,937,501 \$142,406,251 \$189,875,001 Image: Single Family Unit Image: Condos Image: Condos Image: Condos Image: Condos

💼 Unit Sales by Top Five Financing Types



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PRICE RANGE REPORT

KOOTENAI COUNTY – SEPTEMBER 2023

Price Class \$0-\$99,999.99 \$100,000-\$149,999.99 \$150,000-\$199,999.99	2 or less	3										
\$100,000-\$149,999.99 \$150,000-\$199,999.99	-		4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condos
\$150,000-\$199,999.99	5			5				0	10		2	
<u> </u>	3	3		6				0	15		4	
+200 000 +240 000 00	1	2	1	4				0	16		5	
\$200,000-\$249,999.99		1		1	1			1	9		5	
\$250,000-\$299,999.99	3	1		4	3			3	16	2	3	2
\$300,000-\$349,999.99	3	3		6	1			1	6	1	3	3
\$350,000-\$399,999.99	5	15	2	22		2		2	51	5	34	2
\$400,000-\$449,999.99	2	28	2	32	2			2	56	15	59	2
\$450,000-\$499,999.99	1	12	12	25	1	1		2	85	2	57	
\$500,000-\$549,999.99		9	2	11	1	1		2	67	9	40	2
\$550,000-\$599,999.99	2	12	8	22			1	1	85	3	37	:
\$600,000-\$649,999.99		13	6	19				0	67		19	
\$650,000-\$699,999.99	1	7	4	12	1			1	60	1	23	:
\$700,000-\$749,999.99	2	2	5	9	3			3	39	6	19	2
\$750,000-\$799,999.99		3	2	5				0	40	8	18	
\$800,000-\$849,999.99		1	3	4				0	29	3	14	2
\$850,000-\$899,999.99		4	4	8		1	1	2	31		22	2
\$900,000-\$949,999.99	1	1	3	5				0	15	2	6	4
\$950,000-\$999,999.99	1	1		2				0	24	1	10	2
\$1,000,000-\$1,099,999.99	1	3	1	5			1	1	13	3	11	
\$1,100,000-\$1,199,999.99			6	6				0	24	5	6	
\$1,200,000-\$1,299,999.99		3	3	6		1		1	19	4	12	
\$1,300,000-\$1,399,999.99				0				0	20	2	5	
\$1,400,000-\$1,499,999.99		1		1				0	16	1	6	
\$1,500,000-\$1,599,999.99			2	2				0	11	1	4	2
\$1,600,000-\$1,699,999.99		1		1				0	16	3	4	
\$1,700,000-\$1,799,999.99		1	2	3				0	14	1	2	
\$1,800,000-\$1,899,999.99		1		1				0	8	2	2	
\$1,900,000-\$1,999,999.99		1		1		1		1	9	1	1	
\$2,000,000-\$2,249,999.99				0				0	14	4		5
\$2,250,000-\$2,499,999.99		1		1		1		1	17	7		Į
\$2,500,000-\$2,749,999.99			2	2				0	8			
\$2,750,000-\$2,999,999.99				0				0	8		1	
\$3,000,000-\$3,249,999.99		1	1	2				0	4		1	
\$3,250,000-\$3,499,999.99				0				0	7			
\$3,500,000-\$3,749,999.99				0				0	3			
\$3,750,000-\$3,999,999.99				0				0	10	2		2
\$4,000,000-\$4,249,999.99				0				0	2		1	
\$4,250,000-\$4,499,999.99				0				0	5		1	
\$4,500,000-\$4,749,999.99				0				0				
\$4,750,000-\$4,999,999.99				0				0	3	3	2	
\$5,000,000 and over			2	2				0	33	2	4	
Totals	31	131	73	235	13	8	3	24	985	99	443	47
Average	385,389	615,910	1,105,089	737,458	459,923	1,016,616	820,108	690,511	1,194,676 1			
Median	371,500	500,000	682,000	551,000	415,000	500,000	879,801	500,000	659,990		401,000 2	



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PRICE RANGE REPORT

KOOTENAI COUNTY - SEPTEMBER 2023

Property Type Volume		Median Sold Price	Unit Sales by Financing Type			Unit Sales by Time on Market			
Residential	173,302,746	551,000		-Res-	-Cnd-		-Res0	Cond-	
Condo	16,572,255	500,000	Conventional Loan	95	9	1-30 Days	31	2	
All	189,875,001	550,000	1031 Exchange	1	0	31-60 Days	71	5	
			Adjustable Rate MTGE	0	0	61-90 Days	47	6	
			Auction	0	0	91-120 Days	36	4	
			Cash	94	12	More Than 120 Days	50	7	
			Farm Home	0	0	Total Sales	235	24	
			FHA	11	1				
			FHA 203(k)	0	0				
			HomePath	0	0				
			Idaho Housing Agency	4	0				
			Lease Option	0	0				
			Nehemiah	0	0				
			RD	3	0				
			Rehab Loan	0	0				
			Select One	0	0				
			Seller Financing	3	2				
			Small Business Admin	0	0				
			Trade	0	0				
			Unknown	5	0				
			Vets Adm	19	0				
			Total Sales	235	24				



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