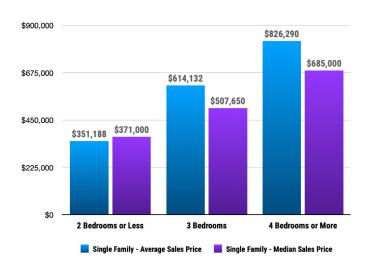


## KOOTENAI MARKET SNAPSHOT for JULY 2023



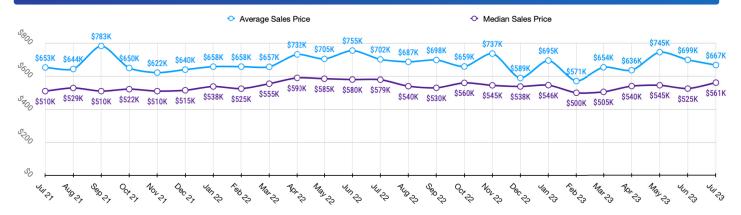
#### Sales Data • Single Family Unit Sales



## Sales Data • Condo Unit Sales

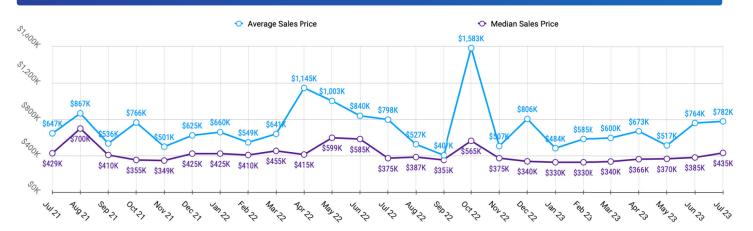


### **Historical Sales Data • Single Family Unit Sales**



## 4

#### **Historical Sales Data • Condo Unit Sales**

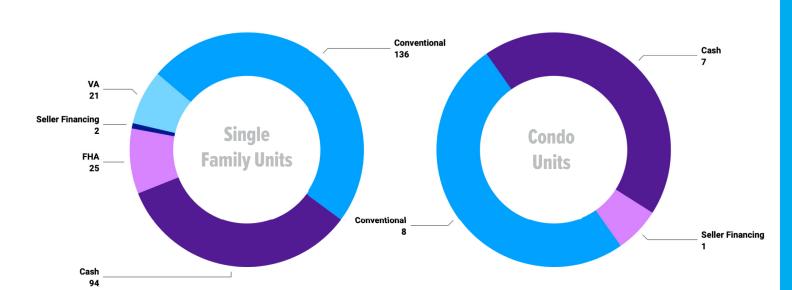




# KOOTENAI MARKET SNAPSHOT for JULY 2023



## Unit Sales by Top Five Financing Types





## **PRICE RANGE REPORT**

KOOTENAI COUNTY - JULY 2023

	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms				Active Lis	tive Listings		Sales Pending	
Price Class	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condos	
\$0-\$99,999.99	6	1		7				0	5		3		
\$100,000-\$149,999.99	3	3		6				0	17		6		
\$150,000-\$199,999.99		2		2				0	8		6		
\$200,000-\$249,999.99	1			1				0	16	2	1		
\$250,000-\$299,999.99	2			2				0	9	6	4	2	
\$300,000-\$349,999.99	2	3	1	6	1	1		2	6	3	6	1	
\$350,000-\$399,999.99	6	13	1	20	1	1		2	22	6	33	3	
\$400,000-\$449,999.99	7	32	9	48	1	3		4	56	9	71	1	
\$450,000-\$499,999.99	1	13	5	19	2			2	85	5	54	1	
\$500,000-\$549,999.99	1	12	10	23		2		2	86	5	43		
\$550,000-\$599,999.99	1	8	17	26				0	67	9	46	1	
\$600,000-\$649,999.99		14	8	22	1			1	66	2	33		
\$650,000-\$699,999.99	1	9	8	18	1			1	53	5	25	1	
\$700,000-\$749,999.99	1	4	9	14				0	44	3	20	2	
\$750,000-\$799,999.99	1	5	7	13				0	54	5	15		
\$800,000-\$849,999.99	1	2	2	5				0	31	5	13		
\$850,000-\$899,999.99		1	2	3		1		1	33	1	16	4	
\$900,000-\$949,999.99		2	5	7				0	19	1	9	2	
\$950,000-\$999,999.99		2	2	4		1		1	28	5	7	2	
\$1,000,000-\$1,099,999.99		1	5	6				0	13	2	8	2	
\$1,100,000-\$1,199,999.99		1	8	9				0	17	4	12		
\$1,200,000-\$1,299,999.99		2	3	5				0	30	2	9		
\$1,300,000-\$1,399,999.99		1	3	4				0	24	1	10	1	
\$1,400,000-\$1,499,999.99		2	1	3				0	11	1	6	_	
\$1,500,000-\$1,599,999.99		1		1				0	11	2	4	3	
\$1,600,000-\$1,699,999.99			2	2				0	16	3	2		
\$1,700,000-\$1,799,999.99			2	2				0	13	1	3	1	
\$1,800,000-\$1,899,999.99		1	1	2				0	11	2	1	3	
\$1,900,000-\$1,999,999.99				0				0	9	2	7		
\$2,000,000-\$2,249,999.99		1	1	2				0	7	4		4	
\$2,250,000-\$2,499,999.99		1		1				0	13	6	2	5	
\$2,500,000-\$2,749,999.99		1		1				0	10	1	3	3	
\$2,750,000-\$2,999,999.99				0				0	7				
\$3,000,000-\$3,249,999.99				0				0	3		1		
\$3,250,000-\$3,499,999.99				0				0	7		1		
\$3,500,000-\$3,749,999.99				0				0	2				
\$3,750,000-\$3,999,999.99				0				0	12	1	1	2	
\$4,000,000-\$4,249,999.99				0				0	1				
\$4,250,000-\$4,499,999.99				0				0	5				
\$4,500,000-\$4,749,999.99				0				0	1				
\$4,750,000-\$4,999,999.99			1	1				0	7	3			
\$5,000,000 and over				0			1	1	35	2	2		
***Totals***	34	138	113	285	7	9	1	17	970	109	483	44	
***Average***	351,188	614,132	826,290	666,882	473,571	530,556	5,200,000	781,765	1,243,891 1				
***Median***	371,000	507,650	685,000	561,000	450,000	400,000	5,200,000	435,000	699,000	725,900	-		









## **PRICE RANGE REPORT**

KOOTENAI COUNTY - JULY 2023

<b>Property Type</b>	Volume	<b>Median Sold Price</b>
Residential	190,061,435	561,000
Condo	13,290,000	435,000
All	203,351,435	556,000

Unit Sales by Financing		
	-Res-	-Cnd-
Conventional Loan	136	8
1031 Exchange	0	1
Adjustable Rate MTGE	0	0
Auction	0	0
Cash	94	7
Farm Home	0	0
FHA	25	0
FHA 203(k)	0	0
HomePath	0	0
Idaho Housing Agency	3	0
Lease Option	0	0
Nehemiah	0	0
RD	0	0
Rehab Loan	0	0
Select One	0	0
Seller Financing	2	1
Small Business Admin	0	0
Trade	0	0
Unknown	4	0
Vets Adm	21	0
Total Sales	285	17

<b>Unit Sales by Time on Market</b>		
	-Res-	-Cond-
1-30 Days	42	2
31-60 Days	105	3
61-90 Days	57	6
91-120 Days	33	3
More Than 120 Days	48	3
Total Sales	285	17





