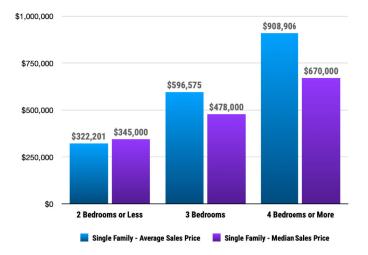
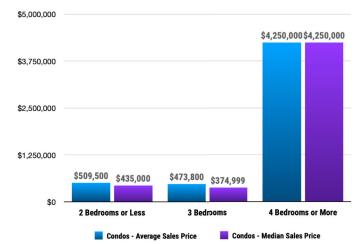


KOOTENAI MARKET SNAPSHOT for **JUNE 2023**

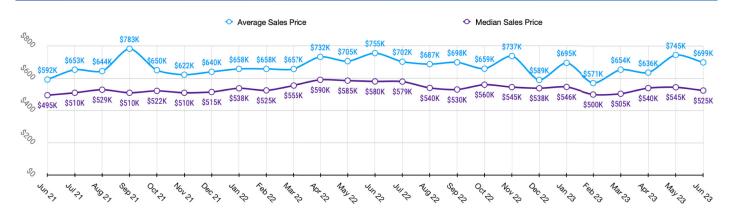


Sales Data • Single Family Unit Sales

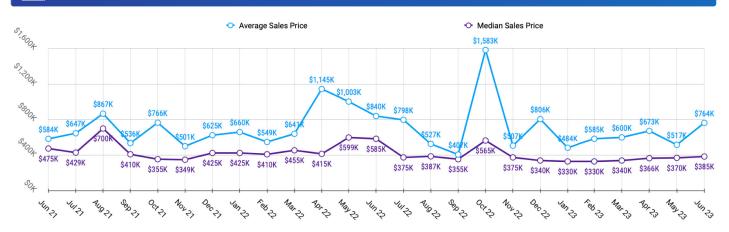


📳 Sales Data • Condo Unit Sales

🔐 Historical Sales Data • Single Family Unit Sales



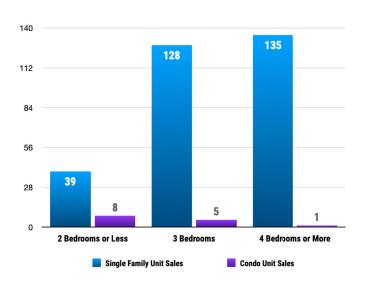
👚 Historical Sales Data • Condo Unit Sales



Information provided by the Coeur d'Alene Multiple Listing Service. Pioneer Title Company offers no guarantees, expressed or implied, with regard to this data. This market snapshot and/or the underlying data should not be used as a substitute for legal, real estate, or other professional advice.



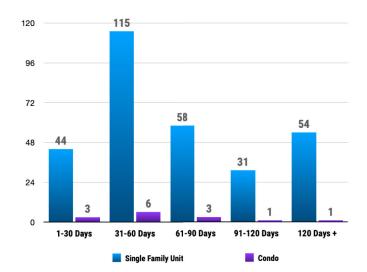
KOOTENAI MARKET SNAPSHOT for **JUNE 2023**



Unit Sales by Volume



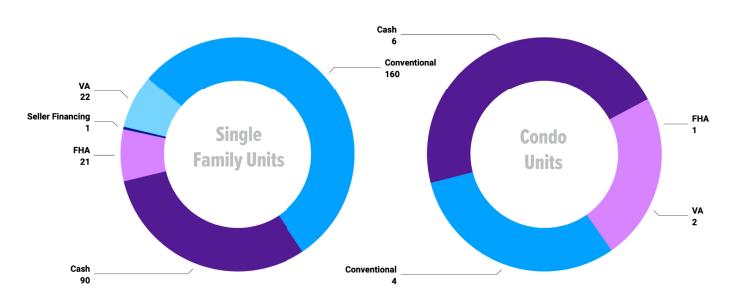
Condos



Sales Volume \$211,245,756 \$10,694,999 \$0 \$55,485,189 \$110,970,378 \$166,455,566 \$221,940,755

👜 Unit Sales by Top Five Financing Types

Single Family Unit



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KOOTENAI COUNTY - JUNE 2023

	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms				Active Listings		Sales Pending	
Price Class	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condo
\$0-\$99,999.99	9			9				0	6		6	
\$100,000-\$149,999.99	5	6		11				0	15		7	
\$150,000-\$199,999.99	2	1	1	4				0	10		1	
\$200,000-\$249,999.99	1			1				0	6		3	
\$250,000-\$299,999.99	1	1		2	2			2	13	7	3	1
\$300,000-\$349,999.99	2	2	1	5	1	1		2	7	3	8	3
\$350,000-\$399,999.99	5	15	3	23		3		3	24	6	38	4
\$400,000-\$449,999.99	5	25	8	38	1			1	58	8	66	3
\$450,000-\$499,999.99	2	20	18	40				0	75	4	55	2
\$500,000-\$549,999.99	1	18	13	32				0	68	6	41	
\$550,000-\$599,999.99	1	4	10	15	1			1	63	12	48	
\$600,000-\$649,999.99		4	10	14	1			1	54	3	30	1
\$650,000-\$699,999.99	1	6	11	18	1			1	55	5	32	1
\$700,000-\$749,999.99	1	2	4	7				0	34	4	20	
\$750,000-\$799,999.99	1	4	7	12				0	46	4	23	
\$800,000-\$849,999.99		3	3	6	1			1	27	5	8	
\$850,000-\$899,999.99	2	3	5	10				0	39	3	10	2
\$900,000-\$949,999.99		2	2	4		1		1	19	2	9	1
\$950,000-\$999,999.99		1	4	5				0	30	6	6	3
\$1,000,000-\$1,099,999.99		_	7	7				0	17	4	7	1
\$1,100,000-\$1,199,999.99		2	5	7				0	23	4	12	
\$1,200,000-\$1,299,999.99		2	6	8				0	25	1	11	
\$1,300,000-\$1,399,999.99		1		1				0	22	1	2	
\$1,400,000-\$1,499,999.99		2	2	4				0	18	2	9	
\$1,500,000-\$1,599,999.99			2	2				0	12	2	5	2
\$1,600,000-\$1,699,999.99		1	2	3				0	13	2	2	-
\$1,700,000-\$1,799,999.99		-	2	2				0	14	2	4	1
\$1,800,000-\$1,899,999.99				0				0	9	3	1	1
\$1,900,000-\$1,999,999.99			1	1				0	12	1	2	-
\$2,000,000-\$2,249,999.99		1	1	2				0	6	3	1	3
\$2,250,000-\$2,499,999.99		1	3	4				0	15	7	3	5
\$2,500,000-\$2,749,999.99		-	1	1				0	7	2	4	3
\$2,750,000-\$2,999,999.99		1	1	2				0	12	- 1	1	-
\$3,000,000-\$3,249,999.99		-	-	0				0	4	-	-	
\$3,250,000-\$3,499,999.99			1	1				0	5		1	
\$3,500,000-\$3,749,999.99			-	0				0	5		-	
\$3,750,000-\$3,999,999.99				0				0	12	1		2
\$4,000,000-\$4,249,999.99				0				0	1	-		-
\$4,250,000-\$4,499,999.99				0			1	1	5			
\$4,500,000-\$4,749,999.99				0				0	3			
\$4,750,000-\$4,999,999.99				0				0	5	1		
\$5,000,000 and over			1	1				0	32	1	1	
Totals	39	128	135	302	8	5	1	14	921	116	480	39
Average	322,201	593,575	908,906	699,489	509,500	473,800	4,250,000	763,928	1,231,813 1			
Median	345,000	478,000	670,000	525,000	435,000	374,999	4,250,000	385,000	720,000	729,000	-	284,000





PRICE RANGE REPORT

KOOTENAI COUNTY – JUNE 2023

Property Type	Volume	Median Sold Price	Unit Sales by Financing	Туре		Unit Sales by Time on Market		
Residential	211,245,756	525,000		-Res-	-Cnd-		-Res-	-Cond-
Condo	10,694,999	385,000	Conventional Loan	160	4	1-30 Days	44	3
All	221,940,755	524,298	1031 Exchange	2	0	31-60 Days	115	6
			Adjustable Rate MTGE	0	0	61-90 Days	58	3
			Auction	0	0	91-120 Days	31	1
			Cash	90	6	More Than 120 Days	54	1
			Farm Home	0	0	Total Sales	302	14
			FHA	21	1			
			FHA 203(k)	0	0			
			HomePath	0	0			
			Idaho Housing Agency	0	0			
			Lease Option	0	0			
			Nehemiah	0	0			
			RD	0	0			
			Rehab Loan	1	0			
			Select One	0	0			
			Seller Financing	1	0			
			Small Business Admin	0	0			
			Trade	0	0			
			Unknown	5	1			
			Vets Adm	22	2			
			Total Sales	302	14			

