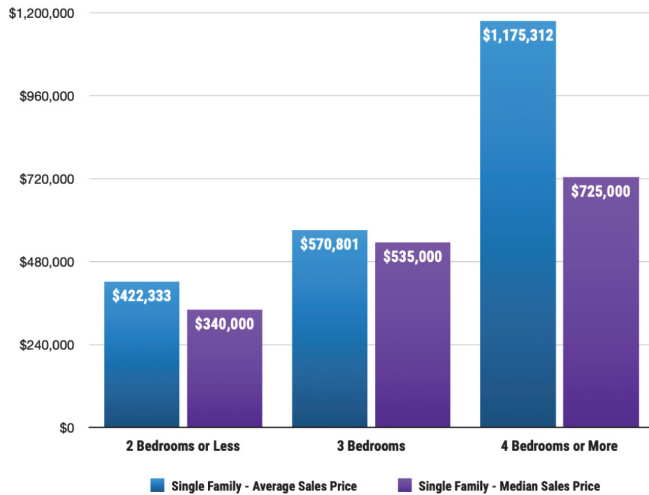




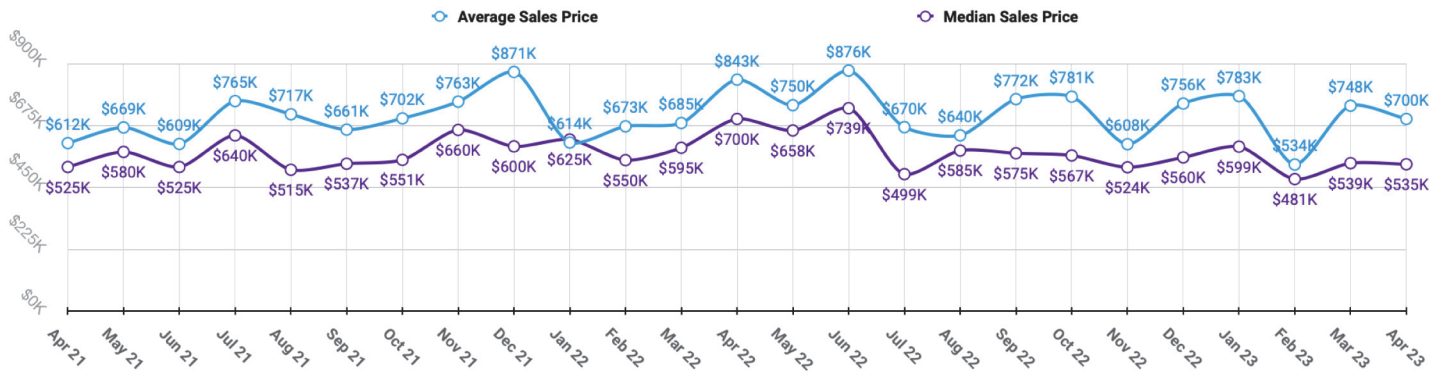
Sales Data • Single Family Unit Sales



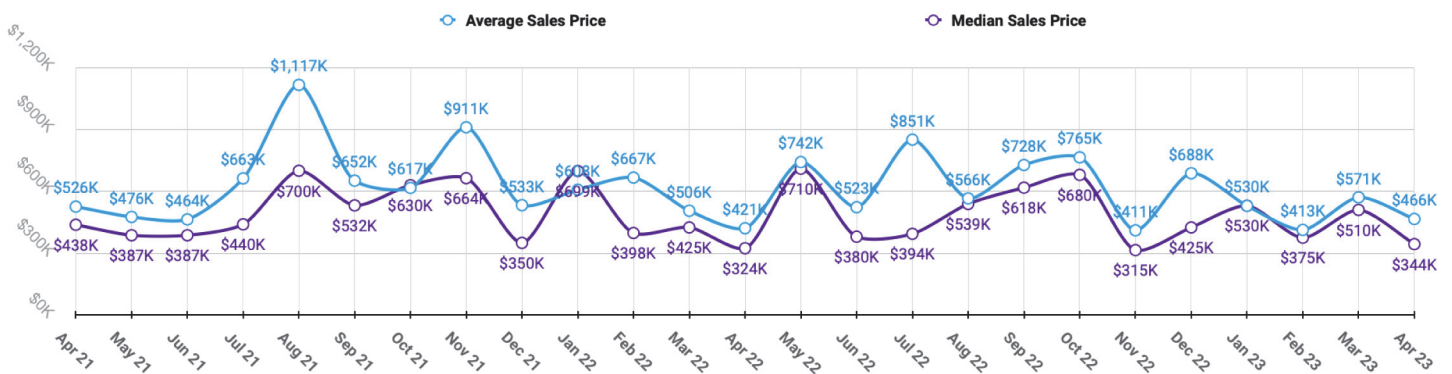
Sales Data • Condo Unit Sales



Historical Sales Data • Single Family Unit Sales

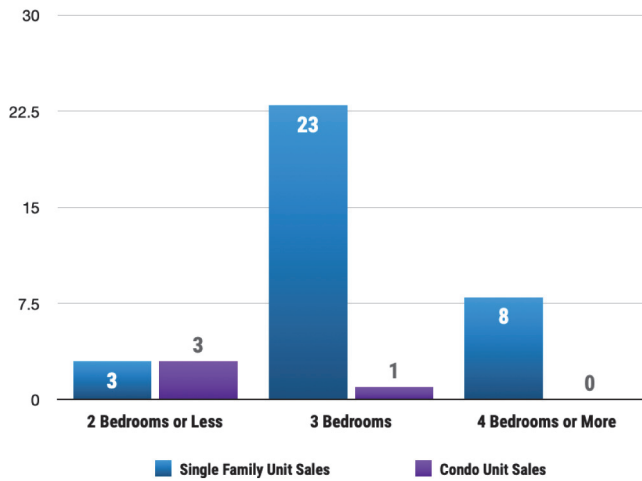


Historical Sales Data • Condo Unit Sales

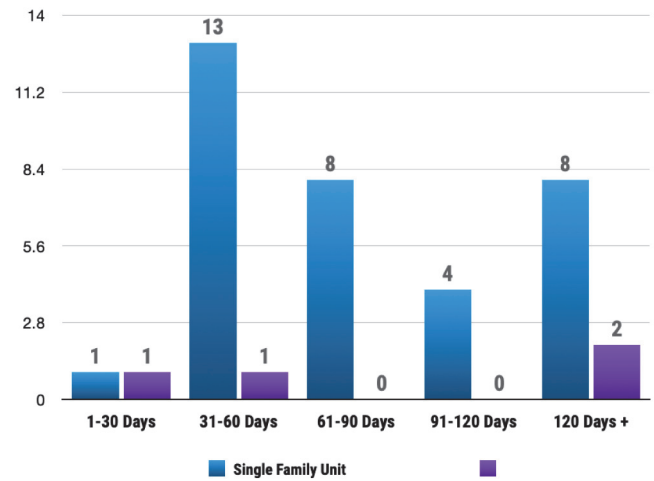


Information provided by the Coeur d'Alene Multiple Listing Service. Pioneer Title Company offers no guarantees, expressed or implied, with regard to this data. This market snapshot and/or the underlying data should not be used as a substitute for legal, real estate, or other professional advice.

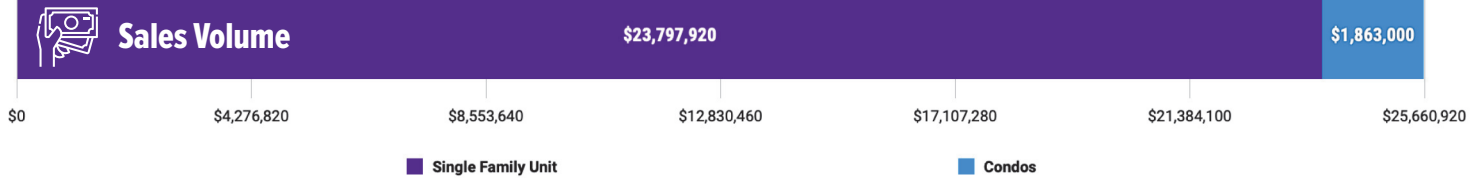
Unit Sales by Volume



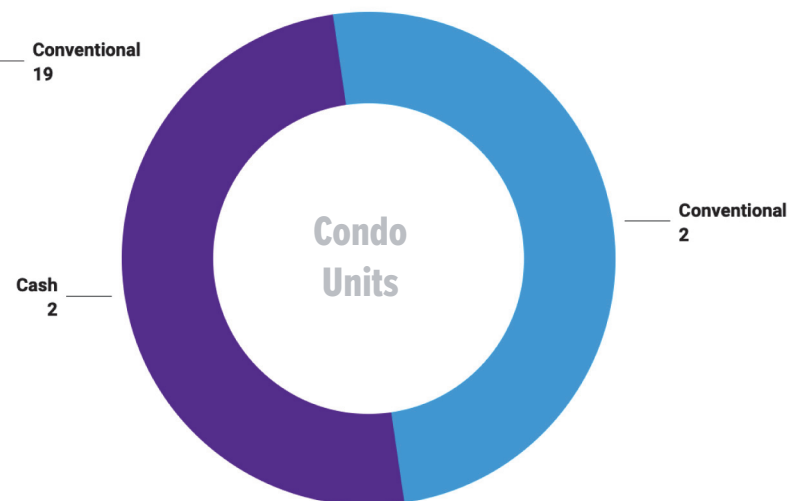
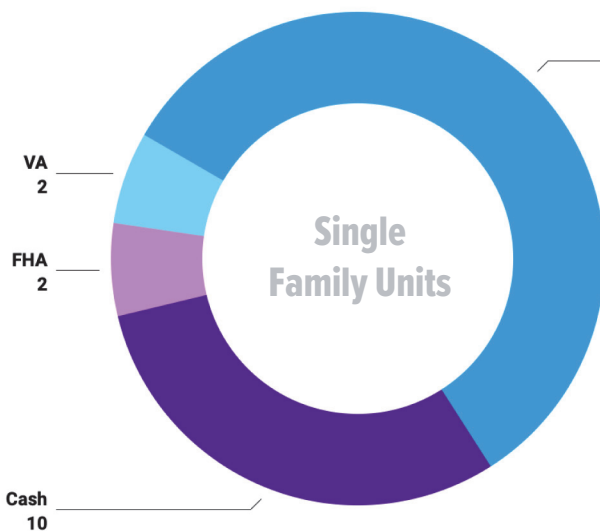
Unit Sales by Time on Market



Sales Volume



Unit Sales by Top Five Financing Types



Price Class	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms				Active Listings		Sales Pending	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condos
\$0-\$99,999.99				0				0	2	1		
\$100,000-\$149,999.99				0				0	1			
\$150,000-\$199,999.99	1	1		2				0	2			
\$200,000-\$249,999.99		1		1				0	2		1	
\$250,000-\$299,999.99				0				0	4	2		
\$300,000-\$349,999.99	1	1		2	1	1		2	3	2	5	2
\$350,000-\$399,999.99			1	4				0	8	2	8	1
\$400,000-\$449,999.99		1		1	1			1	12	1	7	1
\$450,000-\$499,999.99		2	1	3				0	13		10	
\$500,000-\$549,999.99		6		6				0	13	1	4	
\$550,000-\$599,999.99		2		2				0	19		5	
\$600,000-\$649,999.99		2		2				0	17	1	5	1
\$650,000-\$699,999.99			1	1				0	13	1	5	
\$700,000-\$749,999.99		1	1	2				0	4		2	1
\$750,000-\$799,999.99	1			1	1			1	16		7	
\$800,000-\$849,999.99			1	1				0	7		1	1
\$850,000-\$899,999.99		1		1				0	13		2	
\$900,000-\$949,999.99				0				0	4		1	
\$950,000-\$999,999.99		1		1				0	6		4	
\$1,000,000-\$1,099,999.99				0				0	1			
\$1,100,000-\$1,199,999.99			1	1				0	8	1		
\$1,200,000-\$1,299,999.99				0				0	6	2	1	1
\$1,300,000-\$1,399,999.99				0				0	5	3		
\$1,400,000-\$1,499,999.99				0				0	5	1	1	
\$1,500,000-\$1,599,999.99				0				0	6	3	1	
\$1,600,000-\$1,699,999.99		1		1				0	4	2		
\$1,700,000-\$1,799,999.99			1	1				0	5	4		1
\$1,800,000-\$1,899,999.99				0				0	2			
\$1,900,000-\$1,999,999.99				0				0	7	4	2	
\$2,000,000-\$2,249,999.99				0				0	7		1	
\$2,250,000-\$2,499,999.99				0				0	4	5		4
\$2,500,000-\$2,749,999.99				0				0	4			
\$2,750,000-\$2,999,999.99				0				0	4			
\$3,000,000-\$3,249,999.99				0				0	2		1	
\$3,250,000-\$3,499,999.99			1	1				0	1			
\$3,500,000-\$3,749,999.99				0				0	3			
\$3,750,000-\$3,999,999.99				0				0	1			
\$4,000,000-\$4,249,999.99				0				0				
\$4,250,000-\$4,499,999.99				0				0				
\$4,500,000-\$4,749,999.99				0				0	3			
\$4,750,000-\$4,999,999.99				0				0	1			
\$5,000,000 and over				0				0	4	1		
Totals	3	23	8	34	3	1	0	4	242	37	74	13
Average	422,333	570,801	1,175,312	699,939	514,333	320,000	0	465,750	1,215,645	1,484,922	702,046	1,290,992
Median	340,000	535,000	725,000	535,000	400,000	320,000	0	344,000	775,000	1,450,000	478,000	399,900



Property Type	Volume	Median Sold Price	Unit Sales by Financing Type		Unit Sales by Time on Market			
			-Res-	-Cnd-	-Res-	-Cond-		
Residential	23,797,920	535,000						
Condo	1,863,000	344,000	Conventional Loan	19	2	1-30 Days	1	1
All	25,660,920	535,000	1031 Exchange	0	0	31-60 Days	13	1
			Adjustable Rate MTGE	0	0	61-90 Days	8	
			Auction	0	0	91-120 Days	4	
			Cash	10	2	More Than 120 Days	8	2
			Farm Home	0	0	Total Sales	34	4
			FHA	2	0			
			FHA 203(k)	0	0			
			HomePath	0	0			
			Idaho Housing Agency	0	0			
			Lease Option	0	0			
			Nehemiah	0	0			
			RD	0	0			
			Rehab Loan	0	0			
			Select One	0	0			
			Seller Financing	0	0			
			Small Business Admin	0	0			
			Trade	0	0			
			Unknown	1	0			
			Vets Adm	2	0			
			Total Sales	34	4			

