

KOOTENAI MARKET SNAPSHOT for MARCH 2022

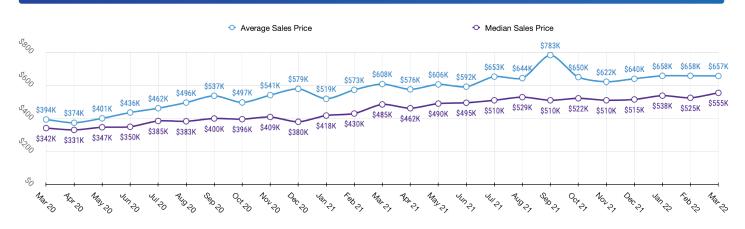


💼 Sales Data • Single Family Unit Sales

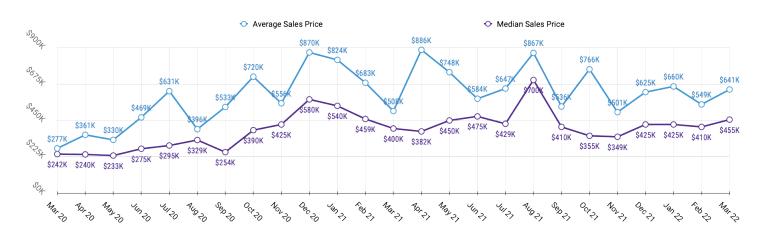


📄 🛛 Sales Data • Condo Unit Sales

🚔 Historical Sales Data • Single Family Unit Sales

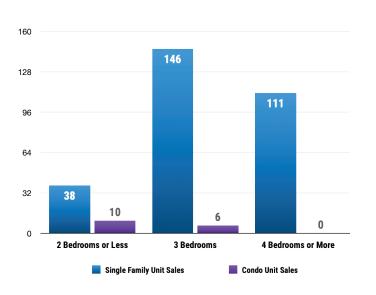


📄 Historical Sales Data • Condo Unit Sales



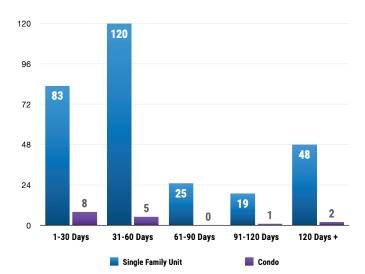


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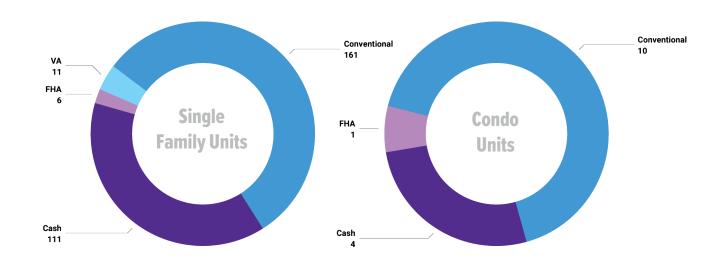
Unit Sales by Volume

🕐 Unit Sales by Time on Market



Sales Vol	lume	\$193,797,151		\$10,259,2 <mark>3</mark> 0
\$0	\$51,014,100	\$102,028,201	\$153,042,301	\$204,056,401
	Single Family	Unit	Condos	

👜 Unit Sales by Top Five Financing Types



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PRICE RANGE REPORT

KOOTENAI COUNTY – MARCH 2022

Price Class	Single Family Unit Sales Number of Bedrooms			Condominium Unit Sales Number of Bedrooms				Active Listings		Sales Pending		
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condo
\$0-\$99,999.99	3	2		5				0	1		6	
\$100,000-\$149,999.99	3	2		5				0	4		3	
\$150,000-\$199,999.99	2	3		5				0	9		8	
\$200,000-\$249,999.99	2	4	1	7	2			2	5		2	
\$250,000-\$299,999.99	1	1		2				0	2	1	5	
\$300,000-\$349,999.99	3	1		4	1	1		2		1	4	
\$350,000-\$399,999.99	3	3		6	1	1		2	2	1	16	
\$400,000-\$449,999.99	9	13	3	25		1		1	5	1	26	
\$450,000-\$499,999.99	3	21	11	35	1	1		2	7		59	
\$500,000-\$549,999.99	3	28	17	48	2			2	9	1	73	
\$550,000-\$599,999.99	2	18	14	34				0	19	1	66	
\$600,000-\$649,999.99	1	9	7	17				0	9		30	:
\$650,000-\$699,999.99	1	9	10	20				0	17	1	27	
\$700,000-\$749,999.99		11	8	19	1			1	5	1	25	
\$750,000-\$799,999.99		3	8	11				0	8		20	
\$800,000-\$849,999.99		2	8	10				0	9		26	
\$850,000-\$899,999.99		1	2	3				0	9	1	21	
\$900,000-\$949,999.99		5		5				0	8		11	
\$950,000-\$999,999.99		1	2	3				0	4	1	8	
\$1,000,000-\$1,099,999.99		3	3	6				0	8	2	16	
\$1,100,000-\$1,199,999.99	1		3	4	1			1	13	2	9	
\$1,200,000-\$1,299,999.99	1	1	1	3	1			1	9		8	
\$1,300,000-\$1,399,999.99		1	1	2				0	4		10	
\$1,400,000-\$1,499,999.99			1	1		1		1	6		12	
\$1,500,000-\$1,599,999.99		1	1	2		1		1	12		4	
\$1,600,000-\$1,699,999.99		1	1	2				0	7		2	
\$1,700,000-\$1,799,999.99			1	1				0	1		4	
\$1,800,000-\$1,899,999.99			3	3				0	2	1	5	
\$1,900,000-\$1,999,999.99			1	1				0	4		2	
\$2,000,000-\$2,249,999.99			1	1				0	4		_	
\$2,250,000-\$2,499,999.99		1		1				0	3			
\$2,500,000-\$2,749,999.99			1	1				0	6	1	4	
\$2,750,000-\$2,999,999.99		1	2	3				0	7		1	
\$3,000,000-\$3,249,999.99				0				0	5			
\$3,250,000-\$3,499,999.99				0				0	3		1	
\$3,500,000-\$3,749,999.99				0				0			1	
\$3,750,000-\$3,999,999.99				0				0	3			
\$4,000,000-\$4,249,999.99				0				0		1		
\$4,250,000-\$4,499,999.99				0				0	1	-		
\$4,500,000-\$4,749,999.99				0				0	1			
\$4,750,000-\$4,999,999.99				0				0	- 4			
\$5,000,000 and over				0				0	14	2	2	
Totals	38	146	111	295	10	6	0	16	249	19	517	2
Average	399,490	602,907	816,145	656,939	576,485	749,067	0	641,203	1,623,460			
Median	400,000	529,000	662,972	555,000	499,950	400,000	0	455,000	933,718	979,000		



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PRICE RANGE REPORT

KOOTENAI COUNTY – MARCH 2022

Property Type	Volume	Median Sold Price	Unit Sales by Financing	ј Туре		Unit Sales by Time on Market		
Residential	193,797,151	555,000		-Res-	-Cnd-		-Res-	-Cond-
Condo	10,259,250	455,000	Conventional Loan	161	10	1-30 Days	83	8
All	204,056,401	550,000	1031 Exchange	3	1	31-60 Days	120	5
			Adjustable Rate MTGE	0	0	61-90 Days	25	
			Auction	0	0	91-120 Days	19	1
			Cash	111	4	More Than 120 Days	48	2
			Farm Home	0	0	Total Sales	295	16
			FHA	6	1			
			FHA 203(k)	0	0			
			HomePath	0	0			
			Idaho Housing Agency	0	0			
			Lease Option	0	0			
			Nehemiah	0	0			
			RD	0	0			
			Rehab Loan	0	0			
			Select One	0	0			
			Seller Financing	0	0			
			Small Business Admin	0	0			
			Trade	0	0			
			Unknown	3	0			
			Vets Adm	11	0			
			Total Sales	295	16			

