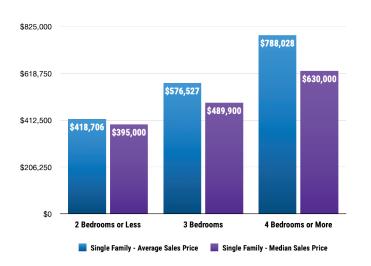


KOOTENAI MARKET SNAPSHOT for JANUARY 2022

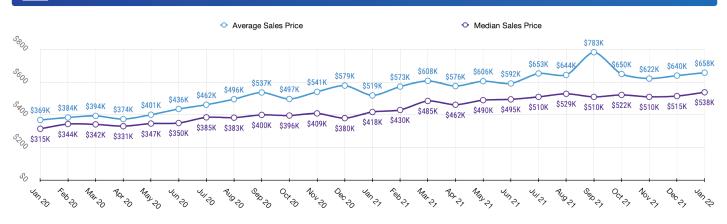


💼 Sales Data • Single Family Unit Sales

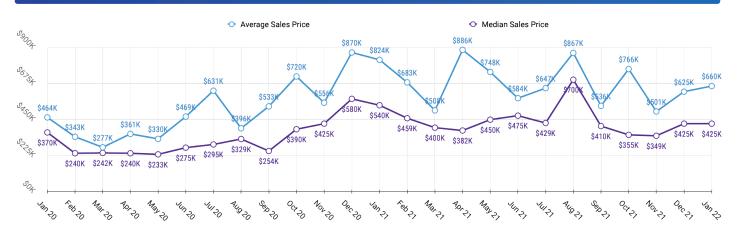




Historical Sales Data • Single Family Unit Sales

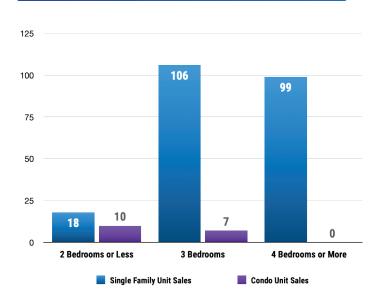


👚 Historical Sales Data • Condo Unit Sales



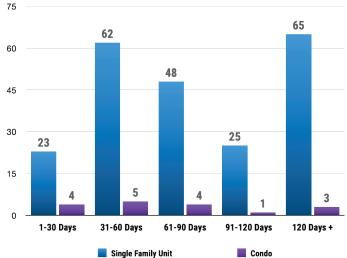


KOOTENAI MARKET SNAPSHOT for JANUARY 2022



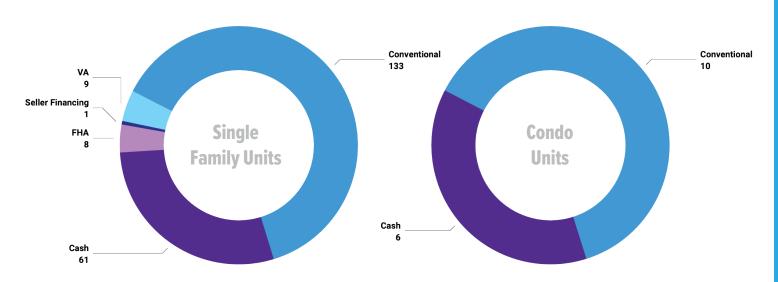
Unit Sales by Volume





Sales Volume \$146,663,361 \$11,215,400 \$118,409,071 \$157,878,761 **\$**0 \$39,469,690 \$78,939,381 Single Family Unit Condos

Unit Sales by Top Five Financing Types



Information provided by the Coeur d'Alene Multiple Listing Service. Pioneer Title Company offers no guarantees, expressed or implied, with regard to this data. This market snapshot and/or the underlying data should not be used as a substitute for legal, real estate, or other professional advice.



PRICE RANGE REPORT

KOOTENAI COUNTY – JANUARY 2022

Price Class	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms				Active Listings		Sales Pending	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condos
\$0-\$99,999.99	1	1		2				0	3		4	
\$100,000-\$149,999.99	3	3		6				0	1			
\$150,000-\$199,999.99		1		1				0	5		9	1
\$200,000-\$249,999.99				0				0	4		4	2
\$250,000-\$299,999.99		1		1				0	2		4	1
\$300,000-\$349,999.99	1	4		5	1			1	2	1	8	
\$350,000-\$399,999.99	4	10	2	16	3	1		4	1		19	2
\$400,000-\$449,999.99	3	10	8	21	3	3		6	5	1	26	3
\$450,000-\$499,999.99	2	27	14	43				0	10		40	1
\$500,000-\$549,999.99		12	10	22				0	8	2	72	2
\$550,000-\$599,999.99	1	9	7	17		1		1	10	1	54	
\$600,000-\$649,999.99		6	11	17				0	10		22	2
\$650,000-\$699,999.99		8	14	22				0	6	2	30	
\$700,000-\$749,999.99	1	3	5	9	1			1	4		20	
\$750,000-\$799,999.99		2	1	3				0	10		13	
\$800,000-\$849,999.99			3	3		1		1	6		17	
\$850,000-\$899,999.99	1	1	2	4				0	4		13	
\$900,000-\$949,999.99	1	1	1	3	1			1	7		8	
\$950,000-\$999,999.99	_	1	2	3				0	3		8	
\$1,000,000-\$1,099,999.99		2	2	4				0	3		10	1
\$1,100,000-\$1,199,999.99		1	3	4	1			1	9	1	7	-
\$1,200,000-\$1,299,999.99		-	5	5	-			0	4	-	10	
\$1,300,000-\$1,399,999.99		1	2	3				0	4		6	
\$1,400,000-\$1,499,999.99		-	2	2				0	4		5	
\$1,500,000-\$1,599,999.99			-	0				0	. 7		3	
\$1,600,000-\$1,699,999.99		1		1				0	4		1	1
\$1,700,000-\$1,799,999.99		-	2	2				0	1		1	-
\$1,800,000-\$1,899,999.99			2	0				0	3		2	
\$1,900,000-\$1,999,999.99				0				0	4		3	
\$2,000,000-\$2,249,999.99			1	1				0	4		5	
\$2,250,000-\$2,499,999.99			1	1				0	1			
\$2,500,000-\$2,749,999.99			-	0		1		1	6	1	1	
\$2,750,000-\$2,999,999.99				0		1		0	3	-	2	
\$3,000,000-\$3,249,999.99				0				0	2		2	
\$3,250,000-\$3,499,999.99				0				0	2		3	
\$3,500,000-\$3,749,999.99				0				0	1		5	
\$3,750,000-\$3,999,999.99				0				0	1			
\$4,000,000-\$4,249,999.99				0				0	1			
\$4,250,000-\$4,499,999.99				0				0				
\$4,500,000-\$4,749,999.99				0				0	2		1	
		1	1	2				0	2		1	
\$4,750,000-\$4,999,999.99		1	1	0				0	5	2	1	
\$5,000,000 and over ***Totals***	10	106	99	223	10	7	0	17	5 171	11	427	10
	18	106			10		0					16
Average	418,706	576,527	788,028	657,683	552,550	812,843	0	659,729	1,351,484	1,/00,1/3	111,422	523,341





PRICE RANGE REPORT

KOOTENAI COUNTY – JANUARY 2022

Property Type	Volume	Median Sold Price	Unit Sales by Financing	д Туре		Unit Sales by Time on Market		
Residential	146,663,361	538,292		-Res-	-Cnd-		-Res-	-Cond-
Condo	11,215,400	425,000	Conventional Loan	133	10	1-30 Days	23	4
All	157,878,761	528,800	1031 Exchange	3	1	31-60 Days	62	5
			Adjustable Rate MTGE	0	0	61-90 Days	48	4
			Auction	0	0	91-120 Days	25	1
			Cash	61	6	More Than 120 Days	65	3
			Farm Home	0	0	Total Sales	223	17
			FHA	8	0			
			FHA 203(k)	0	0			
			HomePath	0	0			
			Idaho Housing Agency	0	0			
			Lease Option	0	0			
			Nehemiah	0	0			
			RD	0	0			
			Rehab Loan	0	0			
			Select One	0	0			
			Seller Financing	1	0			
			Small Business Admin	0	0			
			Trade	0	0			
			Unknown	8	0			
			Vets Adm	9	0			
			Total Sales	223	17			

