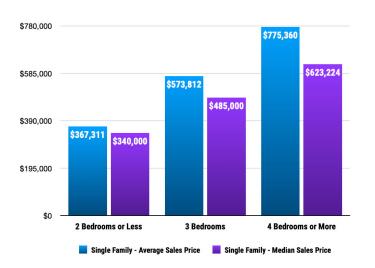
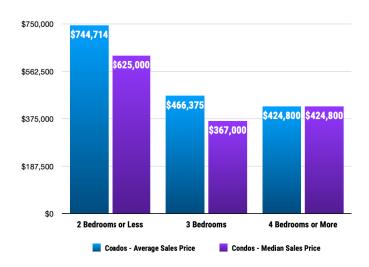


KOOTENAI MARKET SNAPSHOT for DECEMBER 2021

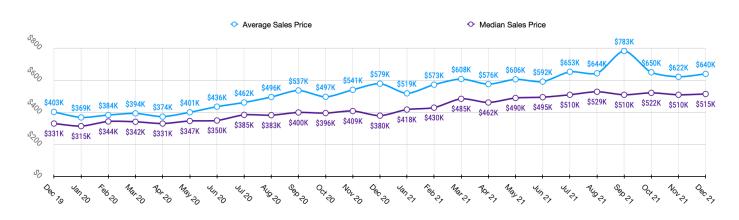


Sales Data • Single Family Unit Sales

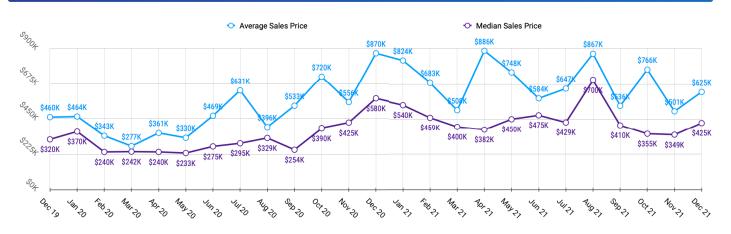




💼 Historical Sales Data • Single Family Unit Sales

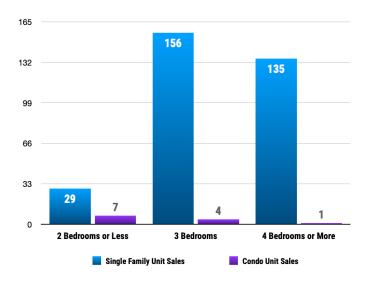


👚 Historical Sales Data • Condo Unit Sales



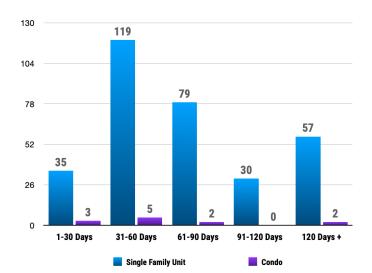


KOOTENAI MARKET SNAPSHOT for DECEMBER 2021



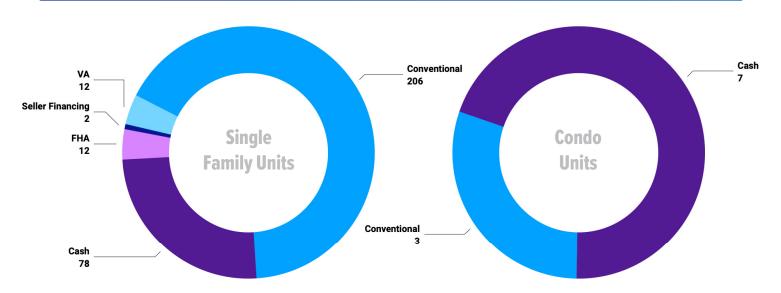
Unit Sales by Volume





Sales Volume \$204,840,344 \$7,503,300 \$0 \$53,085,911 \$106,171,822 \$159,257,733 \$212,343,644 Single Family Unit Condos

Unit Sales by Top Five Financing Types



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PRICE RANGE REPORT

KOOTENAI COUNTY – DECEMBER 2021

Price Class	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms				Active Listings		Sales Pending	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condo
\$0-\$99,999.99	5	2		7				0	4	1	2	
\$100,000-\$149,999.99	2	2		4				0	2		2	
\$150,000-\$199,999.99	2	4		6	1			1	8	1	6	
\$200,000-\$249,999.99		1		1	1			1	5			
\$250,000-\$299,999.99	1	1	1	3				0	3	1	2	
\$300,000-\$349,999.99	4	2		6		1		1	3		8	1
\$350,000-\$399,999.99	6	18	8	32		1		1	4		16	3
\$400,000-\$449,999.99	3	26	13	42	1	1	1	3	5	2	30	3
\$450,000-\$499,999.99		27	16	43				0	8		58	1
\$500,000-\$549,999.99	1	13	21	35				0	18	3	48	
\$550,000-\$599,999.99		14	7	21				0	17	1	41	1
\$600,000-\$649,999.99	2	9	11	22	2			2	15		16	2
\$650,000-\$699,999.99		11	13	24				0	8	2	31	
\$700,000-\$749,999.99	1	4	6	11		1		1	5		20	t
\$750,000-\$799,999.99		4	7	11				0	15		8	
\$800,000-\$849,999.99		2	5	7				0	6		13	1
\$850,000-\$899,999.99		6	4	10				0	5	1	14	
\$900,000-\$949,999.99	1	0	1	2				0	4		5	
\$950,000-\$999,999.99	-	1	1	2				0	10		8	
\$1,000,000-\$1,099,999.99		3	4	7				0	5		10	2
\$1,100,000-\$1,199,999.99	1	5	2	3				0	7	1	6	-
\$1,200,000-\$1,299,999.99	-	1	3	4				0	, 5	-	9	
\$1,300,000-\$1,399,999.99		1	4	5	1			1	4		3	
\$1,400,000-\$1,499,999.99		-		0	-			0	4		6	
\$1,500,000-\$1,599,999.99				0				0	6		4	
\$1,600,000-\$1,699,999.99		1	1	2				0	6	1	2	
\$1,700,000-\$1,799,999.99		-	1	1				0	1	-	1	
\$1,800,000-\$1,899,999.99		1	-	1	1			1	3		1	
\$1,900,000-\$1,999,999.99		-	2	2	-			0	3		1	
\$2,000,000-\$2,249,999.99			2	2				0	4		1	
\$2,250,000-\$2,499,999.99		1	2	1				0	2		2	
\$2,500,000-\$2,749,999.99		-		0				0	4		2	
\$2,750,000-\$2,999,999.99				0				0	6	4		1
\$3,000,000-\$3,249,999.99				0				0	2	4		
\$3,250,000-\$3,499,999.99				0				0	2		1	
\$3,500,000-\$3,749,999.99		1		1				0	2		1	
\$3,750,000-\$3,999,999.99		1		0				0	2			
			1	1				0	1			
\$4,000,000-\$4,249,999.99 \$4,250,000-\$4,499,999.99			T	0				0	1			
				0				0	1		1	
\$4,500,000-\$4,749,999.99				0				0	1		1	
\$4,750,000-\$4,999,999.99									-	2		
\$5,000,000 and over	20	150	1	1	-			0	7	2	3	
Totals	29	156	135	320	7	4	1	12	221	20	379	16
Average	367,311	573,812	775,360	640,126	744,714	466,375	424,800	625,275	1,278,480			
Median	340,000	485,000	623,224	515,000	625,000	367,000	424,800	424,800	769,000	650,000	685,000	399,000





PRICE RANGE REPORT

KOOTENAI COUNTY – DECEMBER 2021

Property Type	Volume	Median Sold Price	Unit Sales by Financing	ј Туре		Unit Sales by Time on Market		
Residential	204,840,344	515,000		-Res-	-Cnd-		-Res-	-Cond-
Condo	7,503,300	424,800	Conventional Loan	206	3	1-30 Days	35	3
All	212,343,644	512,498	1031 Exchange	4	2	31-60 Days	119	5
			Adjustable Rate MTGE	0	0	61-90 Days	79	2
			Auction	0	0	91-120 Days	30	
			Cash	78	7	More Than 120 Days	57	2
			Farm Home	0	0	Total Sales	320	12
			FHA	12	0			
			FHA 203(k)	0	0			
			HomePath	0	0			
			Idaho Housing Agency	1	0			
			Lease Option	0	0			
			Nehemiah	0	0			
			RD	0	0			
			Rehab Loan	0	0			
			Select One	0	0			
			Seller Financing	2	0			
			Small Business Admin	0	0			
			Trade	0	0			
			Unknown	5	0			
			Vets Adm	12	0			
			Total Sales	320	12			

