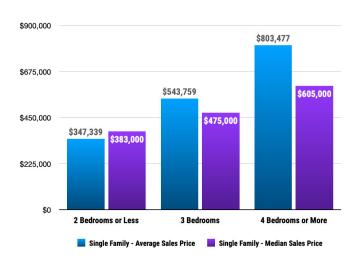


## KOOTENAI MARKET SNAPSHOT for NOVEMBER 2021

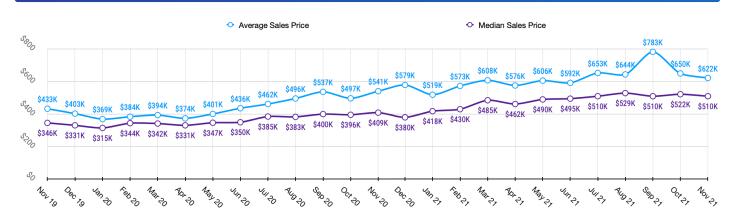


#### 💼 Sales Data • Single Family Unit Sales





## Historical Sales Data • Single Family Unit Sales

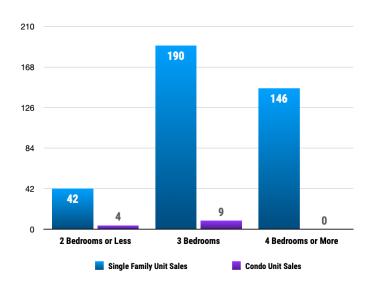


#### 👚 Historical Sales Data • Condo Unit Sales



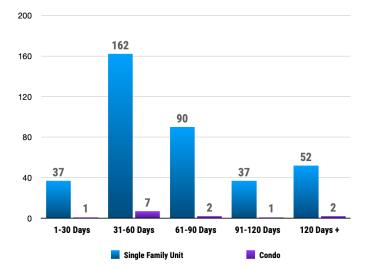


# KOOTENAI MARKET SNAPSHOT for NOVEMBER 2021



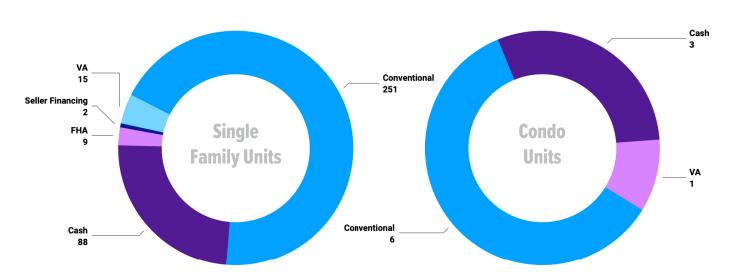
#### Unit Sales by Volume





# Sales Volume \$235,210,072 \$6,507,900 \$0 \$60,429,493 \$120,858,986 \$181,288,479 \$241,717,972 Single Family Unit Condos

## 👜 Unit Sales by Top Five Financing Types



Information provided by the Coeur d'Alene Multiple Listing Service. Pioneer Title Company offers no guarantees, expressed or implied, with regard to this data. This market snapshot and/or the underlying data should not be used as a substitute for legal, real estate, or other professional advice.



# **PRICE RANGE REPORT**

KOOTENAI COUNTY – NOVEMBER 2021

Price Class	Single Family Unit Sales Number of Bedrooms					ondominium Number of I	n Unit Sales Bedrooms		Active Listings		Sales Pending	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condo
\$0-\$99,999.99	8	5		13				0	5	1	4	
\$100,000-\$149,999.99	2	4		6				0	4		6	
\$150,000-\$199,999.99	2	2	1	5				0	5		9	
\$200,000-\$249,999.99	2	1		3	2			2	5		2	
\$250,000-\$299,999.99	3		1	4		2		2	4	1	6	
\$300,000-\$349,999.99	2	6		8	1	1		2	2		11	
\$350,000-\$399,999.99	7	16	4	27	1	1		2	17	3	42	
\$400,000-\$449,999.99	7	40	12	59				0	16	5	47	
\$450,000-\$499,999.99	2	33	20	55				0	27		71	
\$500,000-\$549,999.99	3	18	14	35		1		1	19	3	56	
\$550,000-\$599,999.99	1	15	18	34		1		1	19	2	41	
\$600,000-\$649,999.99	1	10	13	24		1		1	17		28	
\$650,000-\$699,999.99		6	6	12				0	23	1	40	
\$700,000-\$749,999.99		6	7	13				0	13		22	
\$750,000-\$799,999.99		6	9	15				0	14		21	
\$800,000-\$849,999.99		3	5	8				0	10		16	
\$850,000-\$899,999.99		4	5	9				0	10	1	27	
\$900,000-\$949,999.99		2	7	9				0	7		3	
\$950,000-\$999,999.99		3	3	6				0	11		16	
\$1,000,000-\$1,099,999.99	1	4	1	6		1		1	5	1	5	
\$1,100,000-\$1,199,999.99		2	4	6				0	10	1	10	
\$1,200,000-\$1,299,999.99	1		3	4		1		1	10	1	9	
\$1,300,000-\$1,399,999.99		1		1				0	5		9	
\$1,400,000-\$1,499,999.99			2	2				0	5		8	
\$1,500,000-\$1,599,999.99		1	3	4				0	10		4	
\$1,600,000-\$1,699,999.99				0				0	7	1	1	
\$1,700,000-\$1,799,999.99			2	2				0	3		1	
\$1,800,000-\$1,899,999.99		1	1	2				0	6		1	
\$1,900,000-\$1,999,999.99				0				0	5		3	
\$2,000,000-\$2,249,999.99			1	1				0	3		-	
\$2,250,000-\$2,499,999.99		1	1	2				0	2		5	
\$2,500,000-\$2,749,999.99				0				0	8		1	
\$2,750,000-\$2,999,999.99				0				0	5	1		
\$3,000,000-\$3,249,999.99				0				0	3			
\$3,250,000-\$3,499,999.99			1	1				0	1		1	
\$3,500,000-\$3,749,999.99				0				0	3			
\$3,750,000-\$3,999,999.99				0				0	5			
\$4,000,000-\$4,249,999.99				0				0	2		1	
\$4,250,000-\$4,499,999.99			1	1				0				
\$4,500,000-\$4,749,999.99				0				0	2			
\$4,750,000-\$4,999,999.99				0				0	2	1	1	
\$5,000,000 and over			1	1				0	12	2	2	
***Totals***	42	190	146	378	4	9	0	13	342	25	530	
***Average***	347,339	543,759	803,477	622,249	298,250	590,544	0	500,608	1,307,513			
***Median***	383,000	475,000	605,000	510.000	240,000	389,000	0	349,000	725,000	529,950		





# **PRICE RANGE REPORT**

KOOTENAI COUNTY - NOVEMBER 2021

<b>Property Type</b>	Volume	Median Sold Price	Unit Sales by Financing	ј Туре		Unit Sales by Time on Market		
Residential	235,210,072	510,000		-Res-	-Cnd-		-Res-	-Cond-
Condo	6,507,900	349,000	Conventional Loan	251	6	1-30 Days	37	1
All	241,717,972	510,000	1031 Exchange	2	1	31-60 Days	162	
			Adjustable Rate MTGE	0	0	61-90 Days	90	2
			Auction	1	0	91-120 Days	37	1
			Cash	88	3	More Than 120 Days	52	2
			Farm Home	0	0	Total Sales	378	13
			FHA	9	0			
			FHA 203(k)	0	0			
			HomePath	0	0			
			Idaho Housing Agency	0	0			
			Lease Option	0	0			
			Nehemiah	0	0			
			RD	1	1			
			Rehab Loan	0	0			
			Select One	0	0			
			Seller Financing	2	0			
			Small Business Admin	0	0			
			Trade	0	0			
			Unknown	9	1			
			Vets Adm	15	1			
			Total Sales	378	13			

