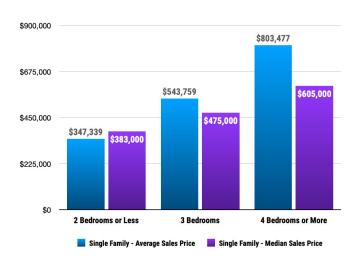


## KOOTENAI MARKET SNAPSHOT for NOVEMBER 2021

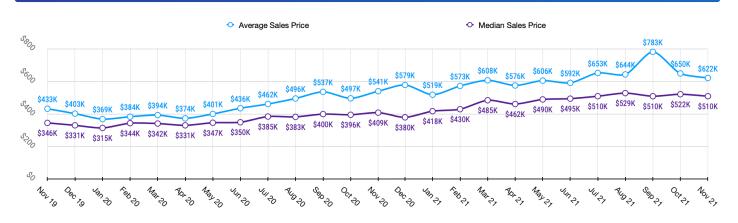


#### 💼 Sales Data • Single Family Unit Sales

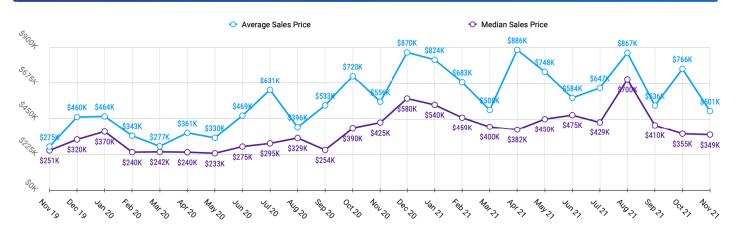




## Historical Sales Data • Single Family Unit Sales

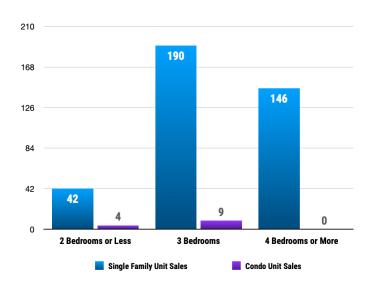


#### 👚 Historical Sales Data • Condo Unit Sales



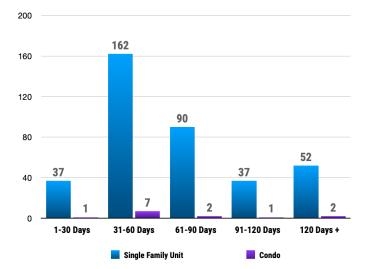


# KOOTENAI MARKET SNAPSHOT for NOVEMBER 2021



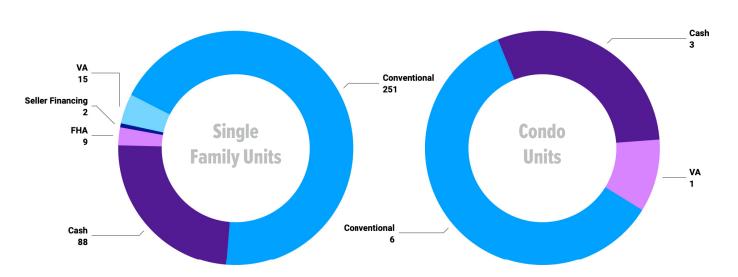
#### Unit Sales by Volume





# Sales Volume \$235,210,072 \$6,507,900 \$0 \$60,429,493 \$120,858,986 \$181,288,479 \$241,717,972 Single Family Unit Condos

## 👜 Unit Sales by Top Five Financing Types



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# **PRICE RANGE REPORT**

KOOTENAI COUNTY – NOVEMBER 2021

Price Class	Single Family Unit Sales Number of Bedrooms					ondominium Number of I	n Unit Sales Bedrooms		Active Listings		Sales Pending	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condo
\$0-\$99,999.99	8	5		13				0	5	1	4	
\$100,000-\$149,999.99	2	4		6				0	4		6	
\$150,000-\$199,999.99	2	2	1	5				0	5		9	
\$200,000-\$249,999.99	2	1		3	2			2	5		2	
\$250,000-\$299,999.99	3		1	4		2		2	4	1	6	
\$300,000-\$349,999.99	2	6		8	1	1		2	2		11	
\$350,000-\$399,999.99	7	16	4	27	1	1		2	17	3	42	
\$400,000-\$449,999.99	7	40	12	59				0	16	5	47	
\$450,000-\$499,999.99	2	33	20	55				0	27		71	
\$500,000-\$549,999.99	3	18	14	35		1		1	19	3	56	
\$550,000-\$599,999.99	1	15	18	34		1		1	19	2	41	
\$600,000-\$649,999.99	1	10	13	24		1		1	17		28	
\$650,000-\$699,999.99		6	6	12				0	23	1	40	
\$700,000-\$749,999.99		6	7	13				0	13		22	
\$750,000-\$799,999.99		6	9	15				0	14		21	
\$800,000-\$849,999.99		3	5	8				0	10		16	
\$850,000-\$899,999.99		4	5	9				0	10	1	27	
\$900,000-\$949,999.99		2	7	9				0	7		3	
\$950,000-\$999,999.99		3	3	6				0	11		16	
\$1,000,000-\$1,099,999.99	1	4	1	6		1		1	5	1	5	
\$1,100,000-\$1,199,999.99		2	4	6				0	10	1	10	
\$1,200,000-\$1,299,999.99	1		3	4		1		1	10	1	9	
\$1,300,000-\$1,399,999.99		1		1				0	5		9	
\$1,400,000-\$1,499,999.99			2	2				0	5		8	
\$1,500,000-\$1,599,999.99		1	3	4				0	10		4	
\$1,600,000-\$1,699,999.99				0				0	7	1	1	
\$1,700,000-\$1,799,999.99			2	2				0	3		1	
\$1,800,000-\$1,899,999.99		1	1	2				0	6		1	
\$1,900,000-\$1,999,999.99				0				0	5		3	
\$2,000,000-\$2,249,999.99			1	1				0	3		-	
\$2,250,000-\$2,499,999.99		1	1	2				0	2		5	
\$2,500,000-\$2,749,999.99				0				0	8		1	
\$2,750,000-\$2,999,999.99				0				0	5	1		
\$3,000,000-\$3,249,999.99				0				0	3			
\$3,250,000-\$3,499,999.99			1	1				0	1		1	
\$3,500,000-\$3,749,999.99				0				0	3			
\$3,750,000-\$3,999,999.99				0				0	5			
\$4,000,000-\$4,249,999.99				0				0	2		1	
\$4,250,000-\$4,499,999.99			1	1				0				
\$4,500,000-\$4,749,999.99				0				0	2			
\$4,750,000-\$4,999,999.99				0				0	2	1	1	
\$5,000,000 and over			1	1				0	12	2	2	
***Totals***	42	190	146	378	4	9	0	13	342	25	530	
***Average***	347,339	543,759	803,477	622,249	298,250	590,544	0	500,608	1,307,513			
***Median***	383,000	475,000	605,000	510.000	240,000	389,000	0	349,000	725,000	529,950		





# **PRICE RANGE REPORT**

KOOTENAI COUNTY - NOVEMBER 2021

<b>Property Type</b>	Volume	Median Sold Price	Unit Sales by Financing	ј Туре		Unit Sales by Time on Market		
Residential	235,210,072	510,000		-Res-	-Cnd-		-Res-	-Cond-
Condo	6,507,900	349,000	Conventional Loan	251	6	1-30 Days	37	1
All	241,717,972	510,000	1031 Exchange	2	1	31-60 Days	162	
			Adjustable Rate MTGE	0	0	61-90 Days	90	2
			Auction	1	0	91-120 Days	37	1
			Cash	88	3	More Than 120 Days	52	2
			Farm Home	0	0	Total Sales	378	13
			FHA	9	0			
			FHA 203(k)	0	0			
			HomePath	0	0			
			Idaho Housing Agency	0	0			
			Lease Option	0	0			
			Nehemiah	0	0			
			RD	1	1			
			Rehab Loan	0	0			
			Select One	0	0			
			Seller Financing	2	0			
			Small Business Admin	0	0			
			Trade	0	0			
			Unknown	9	1			
			Vets Adm	15	1			
			Total Sales	378	13			

